



Environment Accounts and Statistics Division

Environment Industry Survey, 1998

Confidential when completed
Collected under authority of Statistics Act, Revised Statutes of Canada, 1985, Chapter S19.

Français au verso

Correct as required

Company Name

Operating Name

C/O

Street Address

City

Province/Territory

Postal Code



Please read before completing

SURVEY OBJECTIVE

This survey collects data on the revenues of environmental goods and services. These data will be aggregated with information from other sources to produce official estimates of national and provincial economic activity of the environment industry. Information from the survey can be used by businesses for market analysis, by trade associations to study the performance of the Environment Industry, by governments to develop national and regional policies, and by other users involved in research and policymaking.

The results of this survey will be published in the Statistics Canada publication, *Environment Industry 1998*, Catalogue No. 16F0008XPE.

CONFIDENTIALITY

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable respondent, without previously written consent. The data reported will be treated in strict confidence, used for statistical purposes only and published in aggregate form. The confidentiality provisions of the Statistics Act are not affected by either the Access to Information Act or any other legislation.

AUTHORITY

This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S19. **COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THE STATISTICS ACT.**

INFORMATION

If you require assistance in completing this questionnaire or if you have any questions or comments regarding this survey, please contact:

**Operations and Integration Division
Statistics Canada
Ottawa, Ontario K1A 0T6**

Telephone (toll-free): **1-800-387-0479 (within Canada)**
Fax: **1-800-755-5514 (within Canada)**
Email: **enviro.oid.ind@statcan.ca**

In all correspondence concerning this questionnaire, please quote the identification number that appears on the address label.

Please return this questionnaire within 30 days of receipt.

If you are unable to do so, kindly inform Operations and Integration Division of the expected completion date.

Important: Please read the **General Instructions** and **Definition** before answering.

Statistics Canada use only

Rec.			
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Kyd.			
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Coll.

FSC

4-2300-51: 1999-04-08 STC/NAD-291-75084

General Instructions

1. Please complete and return this form in the envelope provided.
2. If your company is involved in a combination of environmental activities (producing environmental goods, providing environmental services or undertaking environment-related construction), please ensure that the relevant portion(s) of Section B are completed.
3. **Reasonably accurate estimates are acceptable.**
4. **Please report all amounts in CANADIAN DOLLARS.**

SECTION A - Company Information

A1. This questionnaire should be completed for your company's operation in one province/territory only. If you operate in more than one province/territory, you should file separate reports for the other provinces/territories in which you operate. You may wish to photocopy this questionnaire or you may call us toll-free at 1-800-387-0479 to request additional questionnaires.

Province/territory for which this report applies:

400

A2. Did your company operate in more than one province/territory in 1998?

401 Yes 402 No ➤ *Go to question A4.*

A3. Please indicate the other provinces/territories in which you operate.

403

A4. Reporting year:

Report must cover your most recent financial year ending between April 1, 1998 and March 31, 1999.

Day	Month	Year	Day	Month	Year
404	405	406	407	408	409

From: **To:**

Definition

What are Environmental Goods and Services?

Environmental goods and services are quite diverse in nature. These are goods and services that are used or can potentially be used to measure, prevent, limit, or correct environmental damage (both natural or by human activity) to water, air, soil as well as problems related to waste, noise and ecosystems. The markets for these goods and services are generally driven either by regulatory compliance or voluntary actions. In addition, environment-related construction projects are also included in this survey.

Also included are clean or resource-efficient ("eco-efficient") technologies that decrease material inputs, reduce energy consumption, recover valuable by-products, reduce emissions or minimise waste disposal problems.

Unlike traditional industries that produce more easily identifiable goods and services, the "ENVIRONMENT INDUSTRY" consists of various types of industries that provide environmental goods and services. For the purposes of this survey, all companies operating in Canada that are involved IN WHOLE or IN PART in the production of environmental goods, the provision of environmental services and the undertaking or environment-related construction activities make up what is called the "ENVIRONMENT INDUSTRY."

SECTION B - Revenues and Classification

Revenues

	Canadian Dollars (omit cents)
B1. What were your company's total revenues in 1998?	101
B2. Of your company's total revenues reported in B1, please indicate the revenues from the sale of environmental goods or services, or environment-related construction services.	102

Classification

The purpose of this section is to measure the revenues generated by your organisation by types of products or services provided. Please classify the environmental revenues reported in B2 according to the following goods/services category(ies). **Examples for each category are provided on the insert entitled "Classification Details" enclosed with this form.**

Environmental Goods

B3. Did your company ship environmental goods in 1998?

¹⁰³ Yes ¹⁰⁴ No ➤ *Go to question B7.*

B4. Please indicate your company's 1998 environmental revenues from the production of environmental goods, including installation, where applicable. If your company's shipments do not fall in any stated category, please use the 'Other, specify' category.

	Canadian Dollars (omit cents)
1. Air Pollution Control (Indoor or Outdoor)	105
2. Water Supply and Conservation	106
3. Wastewater Management	107
4. Solid and Hazardous Waste Management	108
5. Remediation/Treatment of Soil and Groundwater	109
6. Noise/Vibration Abatement	110
7. Environmental Monitoring, Analysis and Assessment	111
8. Energy Efficient Products	112
9. Solar Energy Systems and Equipment	113
10. Biomass Energy Systems and Equipment	114
11. Other Renewable Energy Systems and Equipment	115
12. Alternative Fuel Systems	116
13. Clean Technologies, Eco-efficient Technologies and Related Components	117
14. Other, <i>specify</i> ¹²⁰ _____	118
Total Environmental Goods	119

B5. Is your company a reseller or distributor?

¹²¹ Yes ¹²² No ➤ *Go to question B7.*

	Percent (%)
B6. Of the total environmental goods reported in B4, what was the percentage of goods purchased for resale?	123

Environmental Services

B7. Did your company provide environmental services in 1998? (For additional information, please refer to the insert entitled "Classification Details.")

124 Yes

125 No ➤ Go to question B9.

B8. Please indicate your company's 1998 environmental revenues from environmental services, where applicable. If your company's activities do not fall in any stated category, please use the 'Other, specify' category.

	Canadian Dollars (omit cents)
15. Air Pollution Control (Indoor or Outdoor)	126
16. Water Supply and Conservation	127
17. Wastewater Management	128
18. Solid and Hazardous Waste Management	129
19. Remediation/Treatment of Soil and Groundwater	130
20. Noise/Vibration Abatement	131
21. Environmental Research and Development	132
22. Energy Efficiency and Renewable Energy	133
23. Environmental Education, Training, and Information	134
24. Other Environmental Consulting Engineering Services	135
25. Other Analytical Services, Data Collection and Analysis	136
26. Other, <i>specify</i> ¹³⁹	137
Total Environmental Services	138

Environment-related Construction Services

B9. Did your company provide environment-related construction services in 1998? (For additional information, please refer to the insert entitled "Classification Details.")

140 Yes

141 No ➤ Go to question C1

B10. Please indicate your company's 1998 environmental revenues from environment-related construction services, including repair and maintenance. If your company's activities do not fall in any stated category, please use the 'Other, specify' category.

	Canadian Dollars (omit cents)
27. Air Pollution Control (Indoor or Outdoor)	142
28. Water Supply and Conservation	143
29. Wastewater Management	144
30. Solid and Hazardous Waste Management	145
31. Remediation/Treatment of Soil and Groundwater	146
32. Noise/Vibration Abatement	147
33. Other, <i>specify</i> ¹⁵⁰	148
Total Environment-related Construction Services	149

SECTION C - Client Base		SECTION D - Client Location	
C1. Please estimate your company's environmental revenues reported in B2 according to the following client base breakdown.		D1. Please estimate your company's environmental revenues reported in B2 according to the following client location breakdown.	
	Canadian Dollars (omit cents)		Canadian Dollars (omit cents)
	151		165
Municipal Government		Newfoundland	
	152		166
Federal/Provincial Governments		Prince Edward Island	
	153		167
Agriculture and Agri-Food Products		Nova Scotia	
	154		168
Forestry and Pulp and Paper		New Brunswick	
	155		169
Fish and Fish Products (Including Aquaculture)		Quebec	
	156		170
Mining and Related Products, Metal and Mineral Products		Ontario	
	157		171
Crude Petroleum and Natural Gas, Refined Petroleum and Related Products		Manitoba	
	158		172
Manufacturing		Saskatchewan	
	159		173
Business Services		Alberta	
	160		174
Gas Distribution and Electric Power Systems		British Columbia	
	161		175
Individuals and Households		Yukon Territory, Northwest Territories, and Nunavut Territories	
	162		176
Other, <i>specify</i> ¹⁶⁴		Outside Canada (foreign exports)	
	163		177
Total Environmental Revenues (must equal value reported in B2)		Total Environmental Revenues (must equal value reported in B2)	

SECTION E - Environmental Export Revenues

E1. Please provide a breakdown of the environmental revenues from OUTSIDE CANADA (foreign exports) reported in D1, by region.

Exports to the United States: Please refer to the insert entitled "Classification Details" for a list of states in each region of the United States.

	Canadian Dollars (omit cents)	
1. Northeast	178	
2. Midwest	179	
3. South	180	
4. West	181	
E1.1 Environmental Exports to the United States (sum of items 1 to 4)	182	

Exports to the Rest of the World:

	Canadian Dollars (omit cents)	
5. Mexico	183	
6. Other Central America	184	
7. South America	185	
8. Europe	186	
9. Middle East	187	
10. Africa	188	
11. China	189	
12. Japan	190	
13. Other Asia	191	
14. Australia	192	
15. Other foreign (specify)	193	
	196	
E1.2 Environmental Exports to the Rest of the World (sum of items 5 to 15)	194	

Total Environmental Exports (sum of E1.1 and E1.2)

195

SECTION F - Anticipated Revenues

F1. What are your anticipated environmental revenues for the year 2000?

Canadian Dollars
(omit cents)

197

F2. Of the environmental revenues reported in F1, how much will be generated outside of Canada?

198

SECTION G - Wages and Salaries

G1. Please estimate your company's total expenses on wages, salaries and employee benefits in 1998.

	Canadian Dollars (omit cents)	
Wages and salaries	199	
Employee benefits (including training and education)	200	
Total Expenses on Wages, Salaries and Employee Benefits	201	

SECTION H - Employment

H1. Please report the total number of persons usually employed during the reporting period.

	Number
Working proprietors and/or principals of unincorporated businesses	202
Full-time Employees - Regular employees who worked the standard work week as observed by the business	203
Part-time Employees - Those who worked regularly but for fewer than the standard work week hours observed by the business	204
Contract employees - Those who were engaged only for the duration of a specific project or term	205
Total Employment	206

H2. Of the total employment reported in H1, please estimate the number of employees who spent time in the production/provision of environmental goods and services, or environment-related construction services EXCLUDING CONTRACT EMPLOYEES.

	Number
Total Environmental Employees	207

