



**Beverage and Tobacco Product Manufacturing**

**NAICS 312110-312220**

Completion of this questionnaire is a legal  
requirement under this Act.

This document is confidential when completed.

Si vous préférez recevoir ce questionnaire en  
français, veuillez nous appeler sans frais au  
numéro de téléphone suivant **1 888 881-3666**

0121

Correct pre-printed information if necessary using the corresponding boxes below:

ASME00/GEEF01

0001	Legal name	0004	Number and street		
0002	Business name	0005	City	0006	Province or State
0003	C/O	0053	Country	0007	Postal code/Zip code
0008	First name of contact	0028	Last name of contact		
0052	Please report for:	0010	Language preference    1 <input type="radio"/> English    2 <input type="radio"/> French		

**A - Introduction**

**Survey Purpose**

This survey collects financial and operating data needed to produce statistics concerning your industry. For more information on survey purpose, please consult the enclosed guide.

**Confidentiality**

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business. **The data reported on this questionnaire will be treated in strict confidence**, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the *Statistics Act* are not affected by either the *Access to Information Act* or any other legislation.

Please return the completed questionnaire(s) in the enclosed envelope **within 30 days** of receipt. The questionnaire(s) can also be faxed back to Statistics Canada at **1 888 883-7999**. Thank you.

**If you need further information or help, please call 1 888 881-3666.**

Name of the primary person completing this questionnaire:		0013	_____		
0026	<input type="radio"/> Mr. <input type="radio"/> Mrs. <input type="radio"/> Miss <input type="radio"/> Ms.	0054	First name _____		
			Last name _____		
Title: 0014	E-mail address: 0018	Web site address: 0020			
Telephone number: 0017 (   )	Extension: 0027	Fax number: 0016 (   )	Date completed: YYYY    MM    DD		
Signature: _____		0015	_____		
I certify that the information contained herein is complete and correct to the best of my knowledge.					

### Coverage

Please include the data for all locations listed in **Section F, "Employment by Location"**.

### Main Business Activity

1. Please check the **main** activity at this business unit that most accurately describes the **principal** source of operating revenue. Please check **one** only.

0140. 1  Manufacturing                      2  Retail/Wholesale                      3  Services                      4  Other

2. Briefly describe your main business activity: 0141 \_\_\_\_\_

3. Is this a change from last year? 0142 1  Yes                      3  No

If your main business activity is not manufacturing, then please call **1 888 881-3666** for further instructions.

### Reporting Period Information

#### Reporting Period

Please report information for your **most recent available 12-month fiscal period** ending between January 1, 2000 and March 31, 2001. Please indicate below the period covered by this questionnaire.

4. From 

0011	YYYY	MM	DD

 To 

0012	YYYY	MM	DD

5. Do the dates reported above represent a change in your fiscal year?

0059 1  Yes                      3  No

6. Were any of the operating units of this business unit temporarily or seasonally inactive during the reporting period?

0061 1  Yes                      3  No

7. Has this business unit acquired any operating units during the reporting period?

0064 1  Yes                      3  No

8. Has this business unit disposed of/sold any operating units during the reporting period?

0066 1  Yes                      3  No

### Data-sharing Agreements

To avoid duplicating survey activity, Statistics Canada has entered into agreements with provincial and territorial statistical agencies and with other government departments for the sharing of data. This is done in accordance with the federal *Statistics Act* and corresponding provincial and territorial legislation. The data are kept confidential. **YOUR RESPONSES ARE NOT SHARED WITH CANADA CUSTOMS AND REVENUE AGENCY (formerly Revenue Canada).** More details on data-sharing are included in this package.

## Reporting Instructions

**When precise figures are not available, please provide your best estimates.**

1. The enclosed guide is designed to assist in the completion of this questionnaire. Instructions are numbered to correspond to the numbers on the questionnaire.
2. Report all dollar amounts rounded to the nearest thousand CANADIAN DOLLARS (\$'000 CDN) (e.g., \$55,417.40 should be reported as \$55).
3. Percentages should be rounded (e.g., 37.3% to 37%, 75.8% to 76%).
4. Please write clearly in ink.
5. This survey questionnaire can be faxed back to Statistics Canada at **1 888 883-7999**.

Statistics Canada advises you that there could be a risk of disclosure during the facsimile transmission. However, upon receipt of your facsimile, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

### B - Revenue

**Please include:**

- all revenue from domestic or export shipments received by this business unit;
- all revenue from shipments to other units of this business.

**Please exclude:**

- federal and provincial sales taxes, excise duties and excise taxes;
- all revenue of business units located outside Canada.

### B-1 Manufacturing Outputs

Shipment values should **exclude** shipping charges by common or contract carriers, sales taxes, excise taxes, discounts, sales allowances and returned sales.

1. If you cannot report shipments, please indicate on what basis of valuation you are reporting:

2057 \_\_\_\_\_

2. Are you reporting at Final Selling Price: 2058  Yes 3  No

If "No", please specify basis of valuation: 2063 \_\_\_\_\_

#### 3. Shipments of goods of own manufacture

Commodity  
code for  
Statistics  
Canada use

Unit of  
measure

Quantity  
shipped

Value of  
shipments  
(\$'000 CDN)

Products delivered in bulk (where no transfer on accounts or ownership change occurs) for maturing/blending and/or bottling should **not** be reported in Section B-1 but the amount paid for this activity should be reported at line 13 section C-2.

Section B-1 should include products only when sold or transferred on accounts.

Report the sale of cartons and glass for scrap at item 13 section B-3

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
<p><b>Non-matured products shipped (sold or transferred on accounts) for further maturing or blending - rye whiskey and whiskeys other than rye, and rum - non-matured.</b></p> <p><b>Matured products received (purchased or transferred on accounts) for BOTTLING ONLY (no further processing) should be reported at lines 32 section C-5,9 section B-2 and 4 section D as appropriate - rye and whiskeys other than rye, rum, and distilled grape wine or marc- matured.</b></p>				
3.001 Molasses	1703 00 00 0	Metric tonnes	23001	25001
3.002 Orange juice, not concentrated, not frozen	2009 19 60 0	Hectolitres	23002	25002
3.003 Grapefruit juice, not concentrated	2009 20 40 0	Hectolitres	23003	25003
3.004 Juice of any single citrus fruit, other than orange or grapefruit, not concentrated	2009 30 80 0	Hectolitres	23004	25004
3.005 Apple juice, reconstituted	2009 70 30 0	Hectolitres	23005	25005
3.006 Apple juice, fresh	2009 70 90 0	Hectolitres	23006	25006
3.007 Mixtures of fruit juices, not concentrated	2009 90 20 0	Hectolitres	23007	25007
3.008 Inactive yeasts	2102 20 00 0	XXX	XXXXX	25008
3.009 Soft drink concentrates	2106 90 32 0	XXX	XXXXX	25009
3.010 Carbonated soft drinks, low calorie, postmix (ready-to-serve equivalent)	2106 90 33 0	Hectolitres	23010	25010
3.011 Carbonated soft drinks, regular, postmix (ready-to-serve equivalent)	2106 90 34 0	Hectolitres	23011	25011
3.012 Natural mineral water	2201 10 10 0	Hectolitres	23012	25012

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.013 Mineral waters and aerated waters, other than natural	2201 10 90 0	Hectolitres	23013	25013
3.014 Snow and potable waters, other than mineral and aerated waters, not sweetened or flavoured	2201 90 90 0	Hectolitres	23014	25014
3.015 Carbonated soft drinks, regular, in 500 ml or less, refillable bottles	2202 10 11 1	Hectolitres	23015	25015
3.016 Carbonated soft drinks, regular, in 500 ml or less, non-refillable bottles	2202 10 11 2	Hectolitres	23016	25016
3.017 Carbonated soft drinks, regular, in 501-999 ml, refillable bottles	2202 10 11 3	Hectolitres	23017	25017
3.018 Carbonated soft drinks, regular, in 501-999 ml, non-refillable bottles	2202 10 11 4	Hectolitres	23018	25018
3.019 Carbonated soft drinks, regular, in 1 litre or more, refillable bottles	2202 10 11 5	Hectolitres	23019	25019
3.020 Carbonated soft drinks, regular, in 1 litre or more, non-refillable bottles	2202 10 11 6	Hectolitres	23020	25020
3.021 Carbonated soft drinks, regular, canned	2202 10 11 7	Hectolitres	23021	25021
3.022 Carbonated soft drinks, regular, premixes (bulk)	2202 10 11 8	Hectolitres	23022	25022
3.023 Carbonated soft drinks, low calorie, in 500 ml or less, refillable bottles	2202 10 12 1	Hectolitres	23023	25023
3.024 Carbonated soft drinks, low calorie, in 500 ml or less, non-refillable bottles	2202 10 12 2	Hectolitres	23024	25024
3.025 Carbonated soft drinks, low calorie, in 501-999 ml, refillable bottles	2202 10 12 3	Hectolitres	23025	25025

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.026 Carbonated soft drinks, low calorie, in 501-999 ml, non- refillable bottles	2202 10 12 4	Hectolitres	23026	25026
3.027 Carbonated soft drinks, low calorie, in 1 litre or more, refillable bottles	2202 10 12 5	Hectolitres	23027	25027
3.028 Carbonated soft drinks, low calorie, in 1 litre or more, non-refillable bottles	2202 10 12 6	Hectolitres	23028	25028
3.029 Carbonated soft drinks, low calorie, canned	2202 10 12 7	Hectolitres	23029	25029
3.030 Carbonated soft drinks, low calorie, premixes (bulk)	2202 10 12 8	Hectolitres	23030	25030
3.031 Orange fruit drinks, non- carbonated	2202 10 91 0	Hectolitres	23031	25031
3.032 Fruit drinks, other than orange, non-carbonated	2202 10 99 0	Hectolitres	23032	25032
3.033 Beer, small bottles	2203 00 11 0	Hectolitres	23033	25033
3.034 Beer, large bottles	2203 00 12 0	Hectolitres	23034	25034
3.035 Beer, canned	2203 00 20 0	Hectolitres	23035	25035
3.036 Beer, draught	2203 00 30 0	Hectolitres	23036	25036
3.037 Grape wines, sparkling	2204 10 00 0	Hectolitres	23037	25037
3.038 Grape wines other than sparkling (including fortified) and grape must, in containers holding 2 litres or less	2204 21 00 0	Hectolitres	23038	25038
3.039 Grape wines other than sparkling (including fortified) and grape must, in containers holding more than 2 litres	2204 29 00 0	Hectolitres	23039	25039

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.040 Cider	2206 00 10 0	Hectolitres	23040	25040
3.041 Wine coolers	2206 00 71 0	Hectolitres	23041	25041
3.042 Rye whiskey, matured	2208 30 10 1	Litres absolute alcohol	23042	25042
3.043 Rye whiskey, non-matured	2208 30 10 2	Litres absolute alcohol	23043	25043
3.044 Rum, matured	2208 40 00 1	Litres absolute alcohol	23044	25044
3.045 Gin and Geneva	2208 50 00 0	Litres absolute alcohol	23045	25045
3.046 Vodka	2208 60 00 0	Litres absolute alcohol	23046	25046
3.047 Liqueurs	2208 70 00 0	Litres absolute alcohol	23047	25047
3.048 Spirit coolers	2208 90 50 0	Litres absolute alcohol	23048	25048
3.049 Spirits, liqueurs and spirit beverages, other than whiskeys, rum, gin, vodka, liqueurs or spirit coolers	2208 90 90 0	Litres absolute alcohol	23049	25049
3.050 Brewers' and distillers' spent grains	2303 30 10 0	Metric tonnes	23050	25050
3.051 Tobacco, partly or wholly stemmed/stripped, Bright Virginia, flue-cured	2401 20 10 0	Metric tonnes	23051	25051

**B-1 Manufacturing Outputs (continued)**

3. Shipments of goods of own manufacture	Commodity code for Statistics Canada use	Unit of measure	Quantity shipped	Value of shipments (\$'000 CDN)
3.052 Stems and cuttings, flue-cured	2401 30 10 0	Metric tonnes	23052	25052
3.053 Cigars	2402 10 10 0	Thousand	23053	25053
3.054 Cigarettes, regular size, filter-tip	2402 20 10 0	Thousand	23054	25054
3.055 Cigarettes, regular size, plain	2402 20 20 0	Thousand	23055	25055
3.056 Cigarettes, king size, filter- tip	2402 20 30 0	Thousand	23056	25056
3.057 Cigarette tobacco	2403 10 20 0	Metric tonnes	23057	25057
3.058 Fuel wood	4401 10 00 0	XXX	XXXXX	25058
3.059 Cigarette paper, in booklets or tubes	4813 10 00 0	XXX	XXXXX	25059
3.060 Corrugated paper cartons, boxes and cases	4819 10 00 0	XXX	XXXXX	25060
20061 3.061 All other products shipped (specify main items separately)	21061	22061	23061	25061
4. Total shipments of goods of own manufacture				25999



**B-1 Manufacturing Outputs (continued)**

	\$'000 CDN
5. If you were unable to exclude the shipping charges by common or contract carriers, sales taxes, excise taxes, discounts, sales allowances and returned sales from the value of the individual products in the Shipments of goods of own manufacture section, please report that amount	2074 ( )
6. Amount received for custom work (done on materials and products owned by others including other business units of your own company)	2053
7. Amount received for repair work (done on materials and products owned by others including other business units of your own company)	2059
8. Total manufacturing outputs (add amounts reported at lines 4 to 7)	2054

**B-2 Goods Purchased for Resale**

	\$'000 CDN	
9. Total value of shipments of goods purchased for resale (in the same condition as purchased)	2028	
10. Specify below the major product lines, and percent of total shipments of goods purchased for resale as reported at line 9.		%
Product 1	2026	2006
Product 2	2027	2007
Product 3	2069	2008
All other products	2076	2009
<b>Total</b>		<b>100%</b>

**B-3 All Other Operating Revenue**

	\$'000 CDN
11. Rental and leasing revenue	2046
12. Operating subsidies from governments (exclude capital grants)	2068
13. All other operating revenue not specified above (e.g., revenue from contracted shipping, royalties and franchise fees) Please report interest income and dividends at line 15.	2077

**Revenue Totals**

	\$'000 CDN
14. Total operating revenue (add amounts reported at lines 8, 9 and 11 to 13)	2080
15. Non-operating revenue (e.g., interest income and dividends)	2097
16. Total revenue (add amounts reported at lines 14 and 15) (this amount should equal the "Total Revenue" as shown in your Income Statement)	2098

**17. Progress Payments**

The following two questions are applicable to business units which manufacture products that normally require extended periods of time and large sums of money to complete (such as ships, turbines):

17.1 Amount reported in Section B-1, "Manufacturing Outputs", at line 4 that represents payment for work done and not shipped

2064
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17.2 Percent of line 17.1 received from: Canadian sources 2066 \_\_\_\_\_% Other countries 2067 \_\_\_\_\_%

**C - Expenses**

**Please include:** • all expenses within or outside Canada recorded by this business.

**Please exclude:** • GST/HST, TVQ (Québec);  
• all expenses incurred by business units located outside Canada

**Note:** If you are unable to exclude GST/HST, TVQ (Québec) from your expense details, please check here 3001

**C-1 Labour Remuneration**

\$'000 CDN

<p>1. Wages and salaries of employees (include overtime and vacation pay)</p> <p>Employees are defined as those workers for whom you completed a Canada Customs and Revenue Agency (formerly Revenue Canada) T4 - Statement of Remuneration Paid form. Please refer to your guide for inclusions and exclusions before completing this question.</p>	3010
<p>2. Employer portion of employee benefits</p> <p>Please refer to your guide for inclusions and exclusions before completing this question.</p>	3040
<p>3. Total labour remuneration (add amounts reported at lines 1 and 2)</p>	3041
<p>4. Provincial health and education payroll taxes</p> <p><b>Include</b></p> <ul style="list-style-type: none"> <li>• Ontario Employer Health Tax;</li> <li>• Employer's contribution to "Fond des services de santé du Québec";</li> <li>• Manitoba Levy for Health and Education;</li> <li>• Newfoundland Payroll Tax.</li> </ul>	3042

**C-2 Manufacturing Inputs**

**Please exclude:** • materials or components produced by this business unit for its own use.

5. If you cannot report purchases, please specify on what basis of valuation you are reporting:

3004 \_\_\_\_\_

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
<p>Products received (where no transfer on accounts or ownership change occurs) for maturing/blending and/or bottling should not be reported at line 6 section C-2 but the amount received for this work should be reported at line 6 or 7 section B-1. Matured products received (purchased or transferred on accounts) for BOTTLING ONLY (no further processing) should be reported at lines 32 section C-5,9 section B-2 and 4 section D as appropriate.</p>				

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
<p>Spirits purchased or transferred on accounts for maturing - rye whiskey and rum - non-matured.</p> <p>Spirits purchased or transferred on accounts for blending - rye whiskey, whiskeys other than rye, rum, and distilled grape wine or marc - if matured.</p> <p>6.001 Cream, other than whey cream, fat content exceeding 6%</p>	0401 30 20 0	Hectolitres	13001	15001
6.002 Grapes, fresh	0806 10 00 0	Metric tonnes	13002	15002
6.003 Corn, brewers' and distillers' cereal flakes, grits or meals	1104 23 10 0	Metric tonnes	13003	15003
6.004 Rye, brewers' and distillers' cereal flakes, grits or meals	1104 29 11 0	Metric tonnes	13004	15004
6.005 Malt, not roasted	1107 10 00 0	Metric tonnes	13005	15005
6.006 Hop cones, ground, powdered or pelleted; lupulin	1210 20 00 0	Metric tonnes	13006	15006
6.007 Granulated sugar, not cubed	1701 99 20 0	Metric tonnes	13007	15007
6.008 Glucose (corn) syrup, industrial, unmixed	1702 30 22 0	Metric tonnes	13008	15008
6.009 Glucose and glucose syrup, containing in the dry state between 20% and 50% by weight of fructose (i.e. HFCS 42)	1702 40 00 0	Metric tonnes	13009	15009
6.010 Fructose and fructose syrup, other than pure fructose, containing in the dry state more than 50% by weight of fructose (i.e. HFCS 55)	1702 60 00 0	Metric tonnes	13010	15010
6.011 Invert sugar	1702 90 00 1	Tonnes sugar solid	13011	15011

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.012 Liquid sucrose	1702 90 00 2	Tonnes sugar solid	13012	15012
6.013 Molasses	1703 00 00 0	Metric tonnes	13013	15013
6.014 Orange juice, concentrated, not frozen	2009 19 50 0	XXX	XXXXX	15014
6.015 Grapefruit juice, concentrated	2009 20 30 0	XXX	XXXXX	15015
6.016 Juice of any single citrus fruit, other than orange or grapefruit, concentrated	2009 30 70 0	XXX	XXXXX	15016
6.017 Grape juice, concentrated	2009 60 40 0	XXX	XXXXX	15017
6.018 Apple juice, concentrated, frozen	2009 70 10 0	XXX	XXXXX	15018
6.019 Apple juice, concentrated, not frozen	2009 70 20 0	Hectolitres	13019	15019
6.020 Apple juice, fresh	2009 70 90 0	Hectolitres	13020	15020
6.021 Juice of any single fruit or vegetable, other than citrus fruits, pineapple, tomato, grape or apple, concentrated	2009 80 00 1	XXX	XXXXX	15021
6.022 Active yeasts	2102 10 00 0	Metric tonnes	13022	15022
6.023 Soft drink concentrates	2106 90 32 0	XXX	XXXXX	15023
6.024 Flavouring extracts and essences	2106 90 40 0	XXX	XXXXX	15024
6.025 Food quality improvers, stabilizers and similar products	2106 90 82 0	XXX	XXXXX	15025

C-2 Manufacturing Inputs (continued)				
6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.026 Snow and potable waters, other than mineral and aerated waters, not sweetened or flavoured	2201 90 90 0	Hectolitres	13026	15026
6.027 Grape wines other than sparkling (including fortified) and grape must, in containers holding more than 2 litres	2204 29 00 0	Hectolitres	13027	15027
6.028 Undenatured ethyl alcohol on a pure basis	2207 10 00 0	Litres absolute alcohol	13028	15028
6.029 Rye whiskey, matured	2208 30 10 1	Litres absolute alcohol	13029	15029
6.030 Rye whiskey, non-matured	2208 30 10 2	Litres absolute alcohol	13030	15030
6.031 Rum, matured	2208 40 00 1	Litres absolute alcohol	13031	15031
6.032 Spirits, liqueurs and spirit beverages, other than whiskeys, rum, gin, vodka, liqueurs or spirit coolers	2208 90 90 0	XXX	XXXXX	15032
6.033 Tobacco, not stemmed/stripped, Bright Virginia, flue-cured	2401 10 10 0	Metric tonnes	13033	15033
6.034 Tobacco, partly or wholly stemmed/stripped, Bright Virginia, flue-cured	2401 20 10 0	Metric tonnes	13034	15034
6.035 Stems and cuttings, flue-cured	2401 30 10 0	Metric tonnes	13035	15035
6.036 Carbon dioxide	2811 21 00 0	Metric tonnes	13036	15036
6.037 Anhydrous ammonia	2814 10 00 0	Kilograms	13037	15037

C-2 Manufacturing Inputs (continued)				
6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.038 Sodium hydroxide (caustic soda); potassium hydroxide (caustic potash); peroxides of sodium or potassium	2815 00 00 0	XXX	XXXXX	15038
6.039 Chlorides, chloride oxides and chloride hydroxides; bromides and bromide oxides; iodides and iodide oxides	2827 00 00 0	XXX	XXXXX	15039
6.040 Phosphinates (hypophosphites), phosphonates (phosphites), phosphates and polyphosphates	2835 00 00 0	XXX	XXXXX	15040
6.041 Menthol	2906 11 00 0	XXX	XXXXX	15041
6.042 Citric acid	2918 14 00 0	Metric tonnes	13042	15042
6.043 Aspartame	2924 29 10 0	Kilograms	13043	15043
6.044 Vitamin C and its derivatives	2936 27 00 0	XXX	XXXXX	15044
6.045 Colouring matter of vegetable or animal origin and preparations based thereon	3203 00 00 0	XXX	XXXXX	15045
6.046 Ink, including writing or drawing ink, other than printing ink	3215 90 00 0	XXX	XXXXX	15046
6.047 Essential oils of citrus fruit	3301 10 00 0	XXX	XXXXX	15047
6.048 Surface active preparations, washing and cleaning preparations (excluding laundry detergents), other than for retail sales	3402 90 90 0	XXX	XXXXX	15048
6.049 Prepared glues and adhesives, packaged for retail sale, not exceeding a net weight of 1 kg	3506 00 00 0	XXX	XXXXX	15049
6.050 Enzymes and prepared enzymes (excluding rennet)	3507 90 00 0	XXX	XXXXX	15050

C-2 Manufacturing Inputs (continued)				
6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
6.051 Compound plasticisers for rubber or plastics	3812 20 00 0	XXX	XXXXX	15051
6.052 Residual products of the chemical or allied industries, not elsewhere specified or included, including emulsifiers and clarifying preparations for wines and other fermented beverages (excluding those containing enzymes)	3824 90 99 0	XXX	XXXXX	15052
6.053 Carboxymethylcellulose and its salts	3912 31 00 0	XXX	XXXXX	15053
6.054 Plates, sheets, film, foil and strip, of polymers of vinyl chloride, non-cellular and not reinforced (excluding self- adhesive)	3920 40 00 0	XXX	XXXXX	15054
6.055 Cigarette paper, in rolls of a width not exceeding 5 cm	4813 20 00 0	XXX	XXXXX	15055
6.056 Artificial filament tow	5502 00 00 0	Kilograms	13056	15056

For information only

**C-2 Manufacturing Inputs (continued)**

6. Purchases of raw materials and components	Commodity code for Statistics Canada use	Unit of measure	Quantity	Cost at this business unit (\$'000 CDN)
10057	11057	12057	13057	15057
6.057 All other raw materials and components (specify main items separately)				
<b>7. Total purchases of raw materials and components</b>				15999
<b>Recycling of Raw Materials and Components</b>				
<b>8. Are any recycled or waste materials used as substitutes for virgin raw materials at this business unit?</b>				
3308 1 <input type="radio"/> Yes 3 <input type="radio"/> No				
<b>9. If yes, please specify which of the following recycled or waste materials are used as inputs.</b>				
3309 1 <input type="radio"/> Paper/fibre 2 <input type="radio"/> Metal 3 <input type="radio"/> Plastic 4 <input type="radio"/> Glass 5 <input type="radio"/> Other				

For information only



C-2 Manufacturing Inputs (continued)		
10. Non-returnable containers and other shipping and packaging materials	Commodity code for Statistics Canada use	Cost at this business unit (\$'000 CDN)
8.001 Bottle expense (expensed portion of inventoried, returnable bottles, i.e. breakage, loss on refunds, inventory shortages, expensed portion of new bottles, etc.)	000 000 314	35001
<b>Non-returnable containers purchased and completely expensed (at the time of purchase) during the year.</b>		
8.002 Keg expense (expensed portion of inventoried barrels and kegs)	000 000 315	35002
8.003 Prepared glues and adhesives, packaged for retail sale, not exceeding a net weight of 1 kg	3506 00 00 0	35003
8.004 Plates, sheets, film, foil and strips, plastic, non-cellular and not reinforced (excluding self-adhesive)	3920 00 00 0	35004
8.005 Plates, sheets, film, foil and strip, of plastic, reinforced or laminated (excluding self-adhesive)	3921 00 00 0	35005
8.006 Laminated and extruded coated bags of plastics, other than polyethylene	3923 29 20 0	35006
8.007 Sacks and bags, including cones, of plastics, other than polyethylene, also excluded are grocery, laminated, extruded and from woven polyolefin	3923 29 90 0	35007
8.008 Carboys, bottles, flasks and similar articles of plastics	3923 30 00 0	35008
8.009 Bottle caps, screw-on type, of plastics	3923 50 21 0	35009
8.010 Trays, for meat or produce display, of plastics	3923 90 20 0	35010
8.011 Pallets, box pallets and skids, of wood	4415 20 10 0	35011
8.012 Coopers' products (e.g. casks, barrels, vats, tubs) and parts thereof, of wood	4416 00 00 0	35012
8.013 Multi-ply paper and paperboard, uncoated, in rolls or sheets	4805 20 00 0	35013
8.014 Corrugated paper cartons, boxes and cases	4819 10 00 0	35014

**C-2 Manufacturing Inputs (continued)**

10. Non-returnable containers and other shipping and packaging materials	Commodity code for Statistics Canada use	Cost at this business unit (\$'000 CDN)
8.015 Folding cartons, boxes and cases, of non-corrugated paper or paperboard	4819 20 00 0	35015
8.016 Cans and canisters, paper or paperboard containers	4819 50 12 0	35016
8.017 Set-up boxes, paper or paperboard	4819 50 20 0	35017
8.018 Paper or paperboard labels, whether or not printed	4821 00 00 0	35018
8.019 Paper wrappers, cut to size	4823 90 95 0	35019
8.020 Sacks and bags, packing, of textile materials	6305 00 00 0	35020
8.021 Glass stoppers, lids and other closures	7010 20 00 0	35021
8.022 Aluminum foil (whether or not printed, or backed with paper or paperboard) of a thickness not exceeding 0.2 mm	7607 00 00 0	35022
8.023 Cans, aluminum, soft drink	7612 90 13 0	35023
8.024 Cans, aluminum, beer	7612 90 14 0	35024
8.025 Stoppers, caps and lids (including crown corks, screw caps and pouring stoppers), capsules for bottles, threaded bungs, bung covers, seals and other packing accessories, base metal	8309 00 00 0	35025

**C-2 Manufacturing Inputs (continued)**

10. Non-returnable containers and other shipping and packaging materials	Commodity code for Statistics Canada use	Cost at this business unit (\$'000 CDN)
30026 8.026 All other containers and other shipping and packaging materials (specify main items separately)	31026	35026
11. Total purchased non-returnable containers and other shipping and packaging materials (add amounts reported in Containers and Shipping Materials)		35906
12. Cost of supplies used to operate, maintain and repair buildings and equipment		3302
13. Amount paid to other business units and to other contractors for work done on materials owned by this business unit (i.e., custom and repair work)		4046
14. Total manufacturing inputs (add amounts reported at lines 7 and 11 to 13)		3310

For information only

### C-3 Purchased Energy and Water Utility Expenses

- Please exclude:**
- energy and water expenses that are covered in your rental and leasing expenses. Please report these payments in **Section C-4, "Purchased Service Expenses"**, at line 22, "Rental and leasing expenses";
  - all products inputs and feedstock. Please report these payments in **Section C-2, "Manufacturing Inputs"**, at line 7, "Total purchases of raw materials and components".

	Quantity	\$'000 CDN
<b>15. Energy and Water Expenses:</b>	4079 '000 KWH	4030
15.1 Electricity		4032
15.2 Gasoline		4072
15.3 Light fuel oil (nos. 2 and 3)		4073
15.4 Heavy fuel oil (nos. 4, 5 and 6)		4041
15.5 Diesel fuels		4074
15.6 Liquefied petroleum gases (propane, butane, etc.)		4045
15.7 Natural gas		4071
15.8 Coal		4060
15.9 All other energy types (e.g., steam, oxygen)		
Please specify major items: 4057		
15.10 Water utilities		4065
<b>16. Total purchased energy and water utility expenses (add all amounts reported in Energy and Water Expenses)</b>		4066

17. If total purchases are zero, is it because fuel and electricity are included in rent?

4077 1  Yes 3  No

18. Did this business unit generate any energy used as a replacement for purchased energy (e.g., heat, electricity, steam)?

4078 1  Yes 3  No

### C-4 Purchased Service Expenses

	\$'000 CDN
19. Purchased goods transportation, warehousing and storage expenses	4070
20. Postage and courier expenses	4085
21. Telephone and other telecommunication expenses	4101
22. Rental and leasing expenses Include office space or other real estate, motor vehicles, computers and peripherals, other machinery and equipment, and other goods.	4115
23. Purchased maintenance and repair service expenses, including janitorial and cleaning services Include materials, parts and labour. Exclude property management fees.	4175
24. Payments to employment agencies or personnel suppliers (e.g., pay for temporary workers paid through an agency and charges for personnel search services)	3080

**C-4 Purchased Service Expenses (continued)**

	\$'000 CDN
25. Purchased research and development expenses (contracted out)	4251
26. All other professional and business service fees (e.g., legal and accounting, technical service fees, consulting, education and training)	4315
27. Insurance premiums (e.g., liability, auto, building, equipment) <b>Exclude</b> premiums paid directly to your Head Office, if applicable. Please report this amount at question 35, "Management fees or any other service fees paid to Head Office and other business support units".	4350
28. Advertising and promotion expenses	4365
29. Travel, meals and hospitality expenses	4370
30. Royalties and franchise fees	4440
31. All other purchased service expenses not specified above (e.g., property management fees, waste and hazardous material removal, financial service fees such as bank charges, credit and debit card commissions) Please report interest expenses at line 40 in the Expense Totals section.	4500

**C-5 All Other Operating Expenses**

	\$'000 CDN
32. Goods purchased for resale (in the same condition as purchased)	4025
33. Office supplies	3301
34. All other materials, components and supplies <b>Exclude</b> those purchases charged to Fixed Asset Accounts.	3392
35. Management fees or any other service fees (e.g., legal, advertising, insurance) paid to Head Office and other business support units (e.g., warehouses, sales centres, trucking facilities)	4555
36. Property and business taxes, and licences and other permits including building permits and development charges	4410
37. Total depreciation and amortization expenses on this business unit's assets and on capital lease obligations (if applicable to this business unit)	4520
38. All other operating expenses (include all expenses not elsewhere specified) (e.g., allowances for bad debts, donations and inventory adjustments)  Please report interest expenses at line 40 in the "Expense Totals" section.	4569

**Expense Totals**

	\$'000 CDN
39. <b>Total operating expenses</b> (add amounts reported at lines 3, 4, 14, 16 and 19 to 38)	4599
40. Other expenses (e.g., interest expenses such as interest on loans, the interest portion of mortgage payments and all other interest expenses including those associated with capital lease obligations)	4630
41. <b>Total expenses</b> (add amounts reported at lines 39 and 40) (this amount must equal the "Total Expenses" as shown in your Income Statement)	4699

**Note** If you self-assess for provincial sales taxes, please check here

3002 1

**D - Inventories**

Inventories are to be reported at book value (i.e., the value maintained in the accounting records).

**Please include:** • inventory **owned** by this business unit within or outside Canada (including inventory held at any warehouse, selling outlet, in transit, or on consignment).

**Please exclude:** • inventory held on consignment for others.

	Value of opening inventory \$'000 CDN	Value of closing inventory \$'000 CDN
1. Raw materials, purchased components and supplies	5520	5525
2. Goods in process	5510	5515
3. Finished products	5500	5505
4. Goods purchased for resale (in the same condition as purchased)	5560	5565
5. Other inventory (please specify): 5556	5557	5558
<b>6. Total inventories (add amounts reported at lines 1 to 5)</b>	<b>5550</b>	<b>5555</b>

7. Do you use **Just-in-time** system as a strategy to reduce inventories and costs?  
 5559 1  Yes 3  No

**Unfilled Orders**

	\$'000 CDN
1. Report the value of unfilled orders on the last day of your fiscal year Please refer to your guide for further instructions.	5554

**E - First Destination of Shipments**

Data on your revenue by first destination of shipments will be used to improve information on the movement of goods and services between provinces and to other countries. Please provide the distribution by destination of "Total Manufacturing Outputs", reported at line 8, in **Section B - Revenue**. If dollar amounts (in thousands of Canadian dollars) are not available, please report in percentage.

<b>Destination</b>		<b>\$'000 CDN</b>	<b>OR</b>	<b>%</b>
1.	Newfoundland	8600		8400
2.	Prince Edward Island	8615		8415
3.	Nova Scotia	8605		8405
4.	New Brunswick	8610		8410
5.	Québec	8620		8420
6.	Ontario	8625		8425
7.	Manitoba	8630		8430
8.	Saskatchewan	8635		8435
9.	Alberta	8640		8440
10.	British Columbia	8645		8445
11.	Yukon	8655		8455
12.	Northwest Territories (excluding Nunavut)	8651		8451
13.	Nunavut	8652		8452
14.	United States	8665		8465
15.	Mexico	8670		8470
16.	European Union Countries <sup>1</sup>	8677		8477
17.	Asian Pacific Countries <sup>2</sup>	8678		8478
18.	All other countries	8676		8476
<b>Total</b>		8680		
(if you are reporting in dollars, the sum of lines 1 to 18 must equal the amount reported at line 8, in <b>Section - B Revenue</b> , "Total Manufacturing Outputs")				<b>100%</b>

<sup>1</sup> Austria, Belgium, Denmark, France, Finland, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden and the United Kingdom

<sup>2</sup> Australia, Brunei, China, Hong Kong, Indonesia, Japan, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam

**F - Employment by Location**

Please complete and correct if necessary, the information for the locations pre-printed below. Also, if you have disposed of or acquired any additional locations, please indicate these changes in the space provided in this section. Should you require more space, please include a separate sheet.

**Employees in manufacturing operations include those on the payroll of this establishment in:**

- manufacturing operations;
- product installation;
- logging, quarrying, mining activity (in integrated operations, where applicable);
- construction for own use;
- production of machinery for own use.

**Employees in non-manufacturing operations include those on the payroll of this establishment in:**

- executive, administrative, sales and research staff.

**Employment at this location:**

Statistics Canada Use	Location (street and number, municipality name, province and postal code)	Major activity	Gross salaries wages, bonuses, commissions, etc. (\$'000 CDN)	Average number employed during the reporting period
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178

**Employment at other locations included in this questionnaire:**

Statistics Canada Use	Location (street and number, municipality name, province and postal code)	Major activity	Gross salaries wages, bonuses, commissions, etc. (\$'000 CDN)	Average number employed during the reporting period
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178
		Manufacturing	6175	6176
		Non-manufacturing	6177	6178

**TOTAL - all locations (add amounts and numbers reported in this section)**

6181	6000
------	------



**G - Events That May Have Affected Your Business Unit**

In order to reduce the possibility of further inquiries, please check the box(es) that best describe the reasons for significant changes in your operations from previous reporting period.

- |  |   |
|--|---|
| 1. 9953 <input type="radio"/> New contract/loss of contract                          | 9958 <input type="radio"/> Strike/lockout                                 |
| 9954 <input type="radio"/> Organizational change                                     | 9959 <input type="radio"/> Layoffs due to automation                      |
| 9955 <input type="radio"/> Plant expansion/contraction                               | 9944 <input type="radio"/> Change in supplier(s)                          |
| 9945 <input type="radio"/> Change in product line                                    | 9936 <input type="radio"/> Exchange rate                                  |
| 9956 <input type="radio"/> Change in bonus payments and/or severance pay             | 9960 <input type="radio"/> Change in taxes/tariffs                        |
| 9957 <input type="radio"/> Contracting out   | 9947 <input type="radio"/> Price changes, labour or raw materials (input) |
| 9961 <input type="radio"/> Reduced activity due to weather, natural disaster or fire | 9946 <input type="radio"/> Price changes, goods or services sold (output) |

2. Please elaborate on the above or provide any other explanations that may be essential in understanding your reported data:

9962 \_\_\_\_\_

9963 \_\_\_\_\_

9964 \_\_\_\_\_

**H - Comments**

1. How long did it take to collect the data and to complete this form? 9910  hours

**2. Comments?**

We invite your comments on the following topics or any others related to our business survey program. We appreciate your assistance.

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>• Questionnaire content</li> <li>• New questions of interest to your industry</li> <li>• Questionnaire language</li> <li>• Use of business terminology</li> <li>• Clarity of questions (e.g. definitions, examples of inclusions and exclusions, code sheets, instructions sheets, reporting guides)</li> </ul> | <ul style="list-style-type: none"> <li>• Order and flow of questions</li> <li>• Timing of receipt of questionnaire and the period given for response</li> <li>• Other sources of data to further reduce response burden</li> <li>• Potential for electronic data reporting</li> <li>• General (non-propriety) business software packages in use</li> </ul> |
|--|--|

99201 \_\_\_\_\_

99202 \_\_\_\_\_

99203 \_\_\_\_\_

99204 \_\_\_\_\_

99205 \_\_\_\_\_

**Lost the return envelope?**  
 Please telephone 1 888 881-3666 OR fax the questionnaire back to us at 1 888 883-7999  
 OR  
 mail your questionnaire to Statistics Canada, Ottawa, Ontario K1A 0T6



**Thank you for your co-operation**

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