

## Quarterly Survey of Financial Statements Financial Services

F6

Confidential document when completed

Please return completed copy within 30 days of quarter end

Si vous préférez ce questionnaire en français, veuillez cocher



Please correct name and address, if necessary

			~( \ \ \ `				
AUTHORITY  Collected under authority of the Statistic	cs Act, Revised Statutes of	<ul> <li>If actual financial dat used in this report.</li> </ul>	ra is not available, estimates may be				
Canada, 1985, Chapter S19.		DEFINITIONS	(( ) ) ~				
PURPOSE		The term "parent, subs	sidialries and affiliates" used in this n-consolidated parent, subsidiary and				
The information you provide is used in financial statements for the Canadian fi	the preparation of industry inancial sector: also, these	affiliated corporations; I	nead offices, branches and divisions;				
financial statements are used as inputs Accounts.		affiliated joint ventures and individual share	and partnerships; directors; officers				
CONFIDENTIALITY		corporations which a	e effectively controlled or whose ntly influenced by the reporting entity				
Statistics Canada is prohibited by law fro	om publishing any statistics	or a common owner or g	group of owners.				
which would divulge information obtained to any identifiable institution without the	from this survey that relates	FURTHER INFORMATI	ON				
that institution. The data reported on this of	questionnaire will be treated	, ( ) (	ncial Statistics Reporting Guide" or				
in confidence, used for statistical pu aggregate form only. The confidentiality	urposes and published in provisions of the Statistics	contact:					
Act are not affected by either the Access other legislation.	s to Information Act or any	Operations and Integrat	ion Division				
INSTRUCTIONS		Statistics Canada, Ottawa, Canada,					
- Report amounts in thousands of Canad	dian dollars.	K1A 0T6					
- This report should cover Canadian			Telephone: (877) 898-6686 Fax: (800) 552-4428				
exclude foreign branches, subsidiaries		<u> </u>	,				
	REPORTIN	NG ENTITY					
1. This report covers (please mark one o	only)	2. Does this reporting entity have	investments in the partnerships				
	$\wedge$ ( $\bigcirc$ ) $\vee$	or joint ventures?					
a single corporation (	$\langle \mathcal{S}(\mathcal{O}) \rangle$						
		Yes	No				
part of a corporation (e.g. branc	th, division, head office)						
consolidated family of corporation	ons	3. Has this reporting entity purcha					
		more than 10%?	ich affects assets or revenue by				
Other (please specify)							
		Yes	No				
$\wedge$		I					
Please verify the enclosed profile			ant changes in accounting or				
this report, correct it if necessary and return the profile basis of reporting affecting the comparison of this return document with the completed questionnaire.							
document with the completed qui	estionnane.	with that of the previous qui	arter.				
This report covers the period from:							
This report severs the period from:	1   1   1						
mont	th 2 0	to month	2 0				
Company official to contact regarding the (Please print)	his form	Signature					
( Josephiny		- 9					
Position		Date	Telephone number				
			( )				
			,				
	FOR STATISTICS CANADA USE ONLY						
Rec'd: Cap	tured:	Analyzed:	Edited:				
L		l .	1				

**INFORMATION** 





SECTION A - BALANCE SHEET		01	L	Balance Sheet Date
	ASSETS		The	ousands of dollars
1.	Cash and demand deposits (report term deposits which are cashable on demand in item 2)			
1.1	Cash and Canadian currency demand deposits in chartered bank branches in Canada	1111		
1.8	Other Canadian currency demand deposits	1118		
1.9	Foreign currency demand deposits.	1120	00	
2.	<b>Term deposits</b> (including bearer term notes, swapped deposits and deposit receipts, certificates, debentures and like instruments)			
2.1 2.1.1	Canadian currency Chartered bank branches in Canada	1163	31	
2.1.9	Other institutions	1163	38	
2.9	Foreign currency	1168	30	
3.	Accounts receivable and accrued revenue (before deducting allowance for doubtful accounts; report amounts due from parent, subsidiaries and affiliates in item 4.3)	1210	00	$\wedge$
3.9	Less: Allowance for doubtful accounts	1280	00 <	$\chi$ $\chi$ $\chi$
4.	<b>Investment in and claims on parent, subsidiaries and affiliates</b> (before deducting provision for losses-item 19; including individual shareholders, directors and officers)	ام		
4.1 4.1.1	Cost of shares  Canadian corporations	_141	10	
4.1.2	Foreign corporations	1412	2b	>
4.1.2	Accumulated earnings less dividends received (to be used only by companies employing the equity			
4.0	method of accounting for unconsolidated subsidiaries and affiliates).	1420	JU	
4.3 4.3.1	Loans, advances, mortgages, notes, bonds and other claims  Canadian companies, officers and shareholders	143	10	
4.3.2	Foreign companies, officers and shareholders	1432	20	
5.	Canadian investments - non-affiliates, at amortized cost (before deducting provisions or allowances for losses - item 19)			
5.1	Government of Canada treasury bills	151	10	
5.2	Bankers' acceptances and finance and other short-term paper (with an original term to maturity of less than one year; including provincial and municipal government short-term bills and notes)	1512	20	
5.3	Government of Canada debt	1513	30	
5.4	Provincial and municipal government debt (excluding short-term bills and notes - item 5.2)	1514	40	
5.5	Corporate bonds and debentures (including mortgage bonds; excluding short-term paper - item 5.2)	1515	50	
5.6	Corporate shares (including share warrants and options)	1516	60	
5.9	Other Canadian investments (including precious metals, gold and silver certificates, commodity options, etc.)	1518	30	
6.	Foreign investments non-affiliates, at amortized cost (before deducting provisions or allowances for losses - item 19)	1520	00	
7.	Mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 19)	1600	00	
8.	Non-Inortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 19	1700	00	
9.	Real estate held for income (including properties held for sale; before deduction of accumulated depreciation and encumbrances)	1832	20	
10.	Land and depreciable assets - gross (including real estate and ground rents, machinery, equipment, buildings, leasehold improvements, etc. for own use and vehicles and equipment in the hands of lessees			
	under operating leases; before deduction of accumulated depreciation and amortization, and encumbrances)	183	10	
11.	Less: Accumulated depreciation on real estate held for income and fixed assets	183	50	( )
12.	Intangible assets (net of accumulated amortization)	1910	00	
19.	Other assets (including provision for losses and write-downs of investments)	1980	00	
20.	TOTAL ASSETS	1000	00	
	LIABILITIES			
21.	Accounts payable and accrued liabilities (report amounts due to parent, subsidiaries and affiliates in item 23)	2210	00	
22.	Income taxes payable (report income taxes recoverable in item 3)	2300	00	
23.	Amounts owing to parent, subsidiaries and affiliates (including accounts payable, notes, loans, mortgages and bonds)			
23.1	In Canada	2410	00	
23.2	Outeida Canada	2420	າດ	

Page 2 5-4800-169.1

	SECTION A - BALANCE SHEET - Concluded	01	Ш	alance Sheet Date  L land land land land land land land land		
	LIABILITIES - Continued		Tho	ar month day usands of dollars		
24.	Borrowing - non-affiliates		Ī			
24.1	Loans and overdrafts (exclude mortgage loans - item 24.4)					
24.1.1	Chartered bank branches in Canada	251	10			
24.1.9	From others (including capital lease obligations)	2518	30			
24.2	Bankers' acceptances and short-term notes and paper (original term to maturity of less than one year	2520	00			
24.3	Bonds and debentures (including only debt securities offered to the public and private placement	, ·				
	including mortgage bonds)		00			
24.4	Mortgage loans	2550	00			
28.	Deferred income taxes	2700	00			
29.	Minority interest in subsidiaries consolidated in this report	2800	00			
20.	minority interest in substituties consolidated in this report			$\wedge$		
30.	Other liabilities (including unrealized gains and losses on the translation of foreign currency)	2900	00			
35.	TOTAL LIABILITIES	2000	00	1/1/		
	SHAREHOLDERS' EQUITY			$\langle \rangle \langle \rangle$		
36.	Share capital			$\bigvee$		
36.1	Preferred	311	200	>		
36.2	Common	312	)o [			
		3300	20			
37.	Contributed surplus	3300	50			
38.	Appraisal increase credits (debits)	3400	00			
39.	Retained earnings	3500	00			
40.	TOTAL SHAREHOLDERS' EQUITY	3000	00			
50.	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	390	00			
	SUPPLEMENTARY QUESTION					
	Amounts owing to parent, subsidiaries and affiliates (related to item 23)	6140	15			
	(i) interest bearing debt.					
	(ii) non-interest bearing debt	6140	37			
	SECTION B - STATEMENT OF RETAINED EARN	IING	S			
	$\langle S \rangle$					
55.	Retained earnings, opening ∕balance	3810	00			
	ADD(DEDUCT):					
56.	Net income (loss) for the current period (transfer from item 100)	3820	00			
59.	Other addition (deductions) please specify major items	3870	00			
	DEDUCT:					
60.	Dividends deslared					
60.1	Cash ( ) Preferred Shares 38804   Cash dividends declared - total	388	10			
$ $ $\langle$	Common Shares 38806					
60.2	Other	3888	30			
70.	RETAINED EARNINGS, CLOSING BALANCE (SHOULD EQUAL ITEM 39)	3800	00			
	YEAR-END AND PRIOR YEAR'S ADJUSTMENTS					
	eport covers your fourth fiscal quarter and the reported revenues and expenses include year-end adjustmer tes to actual, or year-end accruals not made in the interim financial statements)	nts (eg. a	djustn	nents from preliminary		
OR						
If this report includes adjustments through retained earnings pertaining to the prior year's operations (eg. year-end adjustments of the prior year made after the prior year's fourth quarter report was prepared):						
SPECIFY BELOW THE REVENUE OR EXPENSE ACCOUNTS AFFECTED BY THE ADJUSTMENTS AND THE AMOUNT OF INCREASE OR DECREASE. Report only adjustments in excess of \$500 thousand.						
PECK		REASE		DECREASE		
			ands	of dollars		
			1			
<u>  L</u>						

5-4800-169.1 Page 3

SECTION C - INCOME STATEMENT			Period Covered 02 From		
			03 To	year month day	
	REVENUE (net of applicable goods and services tax)		Th	ousands of dollars	
71.	Commissions and fees				
71.1	Insurance and pension business		44500		
71.2	Sale of real estate		44100		
71.3	Securities brokerage		44200		
71.9	Other		44800		
72.	Interest revenue from Canadian sources (including amortization of discounts and premiums investments; report interest from parent, subsidiaries and affiliates in item 72.9)	s on	45100		
72.1	Bonds and debentures				
72.9	Other		45800 47200		
73.	Interest revenue from foreign sources (including amortization of discounts and premiums on investme	ents)	47200		
74. 74.1	Dividends (excluding dividends from corporations accounted for on the equity basis)  From Canadian corporations		46000 /		
74.2	From foreign corporations		47100	1/1/1	
75.	Gains (losses) on the sale of assets (before income taxes; report extraordinary items under item 96.3		48000		
		,	49000	$\bigvee$	
79.	Other revenue		40000		
80.	TOTAL REVENUE	.((.	$\mathcal{I}$		
	EXPENSES				
81. 81.1	Depreciation  Construction buildings, structures and leasehold improvements		52120		
81.2	Machinery and equipment	·	52130		
82.	Amortization of				
82.1	Intangible assets		52310		
82.2	Deferred charges		52320		
82.9	Other		52380		
83.	Interest expense		53000		
89.	Other expenses		55000		
90.	TOTAL EXPENSES		50000		
91.	Gains (losses) on the translation of foreign currency (healized and unrealized; including amortization foreign exchange gains (losses) on monetary assets and liabilities; excluding unrealized gains and losses	s on	56100		
00	the translation of financial statements of self-sustaining foreign operations - item 30)		56100		
92.	Write-offs and valuation adjustments, not classified as extraordinary (report extraordinary items u item 96.3)	nder	56200		
93.	Income (loss) before income taxes		58460		
94.	Canadian income taxes		F7400		
94.1	Current		57100 57200		
94.2	Deferred		58470		
95. 96.	Income (loss) after income taxes		30470		
96.1	Equity in net become of unconsolidated subsidiaries, affiliates, joint ventures and partnerships (to used only) if investment carried on the equity basis)		58100		
96.2	Minority shareholders' portion of net income of subsidiaries and affiliates consolidated in this report		58200		
96.3	Extraordinary gains (realized and unrealized; net of income taxes)		58300		
100.	NET INCOME (LOSS) (TRANSFER TO ITEM 56)		58480		
	SUPPLEMENTARY QUESTIONS - INCOME STATE		NT		
Α.	Dividends received from corporations accounted for on the equity method and credited to the investment accounts				
	Canadian		75100		
	Foreign		75200		
B.	Unusual revenues, expenses, gains/losses from continuing business operations (reported in inc		74700		
	statement)				
C.	Interest expense on debt owing to parent, subsidiaries and affiliates (reported in item 83)		74100		
D.	Average number of people employed during the reporting period		80003		
E.	Does your enterprise have revenue between		Total an (in	ount of these eliminations thousands of dollars)	
]	divisions or companies that are eliminated upon	0012			

Page 4 5-4800-169.1