Quarterly Survey of Financial Statements

Life Insurers

F7

Confidential when completed

This survey is conducted under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, c. S-19.

Completion of this questionnaire is a legal requirement under the *Statistics Act*.

Please return completed copy within 30 days of quarter end.

Si vous préférez ce questionnaire	
en français, veuillez cocher	Ч

Please correct name and address, if necessary.

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Purpose

The data you provide is used to prepare industry financial statements for the Canadian business sector and as an input into the calculation of gross domestic product, the national balance sheet and Canada's international investment position. This information is used by all levels of government, the private sector, analysts and the general public to understand current economic conditions. Selected results of this survey are available at www.statcan.gc.ca (see catalogue 61-008-X and CANSIM tables 187-0001 and 187-0002).

Confidentiality

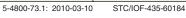
Statistics Canada is prohibited by law from releasing information obtained from this survey which would identify a business without the previous written consent of that business. The data reported on this questionnaire will be treated in confidence, and for statistical purposes and published in aggregate form only. The confidentiality provisions of the *Statistics Act* are not affected by the *Access to Info. mation Act* or any other legislation.

Instructions for completing and returning the questionnaire and the Corporate Structure can be found on the last page.

Reporting Entity	\\		
This report covers (please mark only one) a single corporation part of a corporation (e.g. branch, division, head office) a consolidated family of corporations other (please specify)	list of entities Structure lists in this report. If you have n	eceived a Corporate Structur and make any necessary correst the Canadian entities expecte ot received a Corporate Struct anadian consolidation, please of	ections. The Corporate d to be consolidated
2. Does this reporting entity have in astments in partnerships or joint ventures?	✓ Yes✓ No		
3. Please explain any significant events, changes accounting or basis of reporting, that have improperations since to exprior period (if needed, add space is available in the comments section on page	acted litional		
	Day Month Year	Day Month	Year
4. This report covers the period from:		to	
Certification			
I certify that the information herein is complete and correct to the best of my knowledge.	Signature		Date
Name of company official (please print)	Position of company	official	Date
Name and position of person to contact if different from above (please print)	E-mail address		
Telephone number	Extension Facsin	nile number	
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Received Captured	Edited	Analyzed	



Statistics Statistique Canada Canada





SE	ECTION A - ASSETS	Ва	Day Month Year
	Account	Thousands of dollars	Instructions Report gross values (before deducting provisions and allowances)
1.	Cash and deposits		Treport gross values (before deducting provisions and anowances)
	(a) Canadian currency		Include demand and term deposits.
	114	00	Include demand and term deposits
	(b) foreign currency		Include demand and term deposits.
2.	Accounts receivable		Report amounts before deducting allowances for doubtful accounts. Report amounts due from affiliates in item 4 (c).
3.	Allowance for doubtful accounts	1/	Report amount related to accounts receivable.
	love the sale in Military		
4.	Investments in affiliates		
	(a) shares and equity		. Report investments in unconsolidated affiliates.
	(1) in Canada		Report cost of shares.
	(2) outside Canada		Report cost of shares.
	(3) accumulated earnings		Report for investments arried by the equity method.
	144		To be completed by Canadian companies and societies only; exclude
	(b) investment in net assets of foreign offices		foreign affiliates. Include loans, adv. nces, mortgages, notes, bonds, interest receivable
	(c) debt claims on affiliates		and other chims with affiliates. Report insurance related receivables
	143 (1) in Canada		2 not net with amounts owing to affiliates - see item 21(a).
	(0) autoida Canada		
	(2) outside Canada		Do not net with amounts owing to affiliates - see item 21(b).
5.	Canadian investments - non-affiliates		Report provisions for losses at line 15.
	(a) Government of Canada treasury bills		
	(b) bankers' acceptances, commercial and other short-term paper	2	Include securities with an original term-to-maturity of less than one year. Include provincial and municipal short-term bills and notes and short-term asset-backed securities.
	151	30	
	(c) Government of Canada debt		
	(d) provincial and municipal government debt		. Report short-term bills and notes at item 5 (b).
	151 (1) provincial	41	
	151	42	
	(2) municipal	50	Include mortgage bonds and asset or mortgage-backed bonds.
	(e) corporate bonds and debentures		Report short-term paper at item 5 (b).
	(f) corporate shares, fund or trust units and other equity		Report share warrants and options at line 7.
	(g) other Canadian investments		Include precious metals and gold and silver certificates. Report derivatives at line 7.
			Report cash and deposits at line 1, derivatives at line 7, mortgage
6.	Foreign investments - non-affiliates		loans at line 9, non-mortgage loans at line 10 and provisions for losses at line 15.
	(a) short-term bills and notes		
	(b) bonds and debentures		
	(c) corporate shares, fund or trust units and 152	93	
	other equity		Report share warrants and options at ine 7.
	(d) other foreign investments		
7.	Derivatives		Report gross asset positions. Include derivative contracts, warrants, and options. Report liability positions at line 24.
			Sand options. Hoport illustrity positions at line 24.

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SE	CTION A - Continued		
	Account	Thousands of dollars	Instructions
8.	Reverse repurchase agreements		Report liabilities related to repurchase agreements at line 25.
9.	Mortgage loans to non-affiliates		Report provisions for losses at line 15.
	(a) secured by property in Canada 16110		
	(1) residential		
	(2) non-residential		
	(b) secured by property outside Canada		
40			Include financial leases net of unearned finance and service charges.
10.	Non-mortgage loans to non-affiliates		Report provisions for losses at line 15.
	17800		Include financial leases, lo. ns to investment dealers, loans to
	(b) to others		corporations and to governm, ats.
11.	Fixed assets (a) for own use		
	(1) depreciable assets and land		เ. าในผ่จ buildings, equipment and leasehold improvements.
	18355 (2) accumulated depreciation		Report accumulated depreciation on item 11 (a) (1).
	(b) income properties		Include properties held for sale and rental properties owned by the reporting entity.
	(1) Canadian		
	(2) foreign		
	(3) accumulated depreciation	()	Report accumulated depreciation on items 11 (b) (1) and 11 (b) (2).
12.	Deferred policy acquisition expens s		
	19100		Include goodwill, patents, licenses, rights and other intangibles.
13.	Intangible assets		Report deferred charges at line 14.
14.	Other assets.		Report assets not elsewhere specified.
15.	Accumulated provisions and allowances 19810 for losses	()	Report for losses on investments, loans and other assets charged to expenses not reported elsewhere on the balance sheet.
	10000		
16.	TOTAL ASSETS		

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SECTION B - LIABILITIES AND EC	UITY	Bal	Day Month Year
Account		Thousands of dollars	Instructions
LIABILITIES			
17. Amounts left on deposit by policyholders and others	21700		
18. Accounts payable	22100		Include accrued payables. Report non-trade related amounts due to affiliates at line 21.
	22120		
19. Unpaid claims and adjustment expenses	23000		
20. Income taxes payable			Report income taxes recoverable at line 2.
21. Amounts owing to affiliates	24100		Include notes, loans, mortgages, bonds and interest payable to affiliates. Report trade payables with affiliates at line 18.
(a) in Canada			Do not net with debt claims on affiliates - see item 4 (c) (1).
(b) outside Canada			Do not net with debt claims on affiliates - see item 4 (c) (2).
22. Borrowing from non-affiliates			
(a) loans and overdrafts			Report mortgage loans in item 22 (c).
(1) from lenders in Canada			Include Canadian and ign lenders operating in Canada.
(2) from lenders outside Canada			λ O^{γ}
(b) bonds and debentures			in the placements and mortgage bonds.
(c) mortgage loans	25500		
23. Equity securities classified as liabilities	29950		Report equities classified as liabilities as required by CICA section 3861.
24. Derivatives	29900		Report gross liability positions. Report asset positions at line 7.
25. Obligations related to repurchase	69200		neport gross liability positions. neport asset positions at line 7.
agreements			Report reverse repurchase agreements at line 8.
26. Liability for staff benefit plans	?6110		
	26180		
27. Actuarial liabilities			Before deduction of deferred acquisition expenses - line 12.
28. Insurance premiums and annuity considerations received in a tyance	26400		
29. Provisions for policyholder dividends	26500		
and experience rating refunds	27000		
30. Future income taxes			Report both (debit) and credit balances.
31. Unamortized balance of deferred gains (losses) on investments	29100		Discourse and the section D. (figure 05 to 07)
(losses) on investments	28000		Please complete section D (lines 95 to 97).
32. Minority interest			Report the minority interest related to consolidated subsidiaries.
33. Other liabilities	29800		Report liabilities not elsewhere specified.
34. TOTAL LIABILITIES	20000		

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SE	CTION B - Continued		
	Account	Thousands of dollars	Instructions
FO	UITY		Report worldwide equity for Canadian companies; Canadian equity for British and foreign companies.
			Sitton and totalgri companies.
35.	Share capital		
	(a) preferred		
	(b) common		
36	33000 Contributed surplus		
50.	36000		
37.	Accumulated other comprehensive income		Report the accumulated balance of gains (losses) for items reported at line 77.
38.	Retained earnings/ head office account 35100		
	(a) appropriated		
	(b) unappropriated		Should equal item 41 (f).
	30000		
39.	TOTAL EQUITY		
	39000		
40.	TOTAL LIABILITIES AND EQUITY		
41.	Unappropriated retained earnings		
	(a) opening balance		
	38200		
	(b) net income (loss) for the current period		Transfer from lines 76 and 79.
	(c) transfers from (to) other accounts		E.g., share capital, contributed surplus, reserves and head office.
	(d) other additions (deductions)		Please specify major items:
	(e) dividends declared		
	(1) cash 38804	()	
	(i) preferred shares		
	(ii) common shares		
	38810 (iii) total	()	Sum of items 41 (e) (1) (i) and (ii).
	38880		
	(2) other dividends	,	Include stock dividends.
	38000 (f) closing balance		Sum of items 41(a) to 41(e).
			()

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SE	CTION C - INCOME STATEMENT	F	Day Month	Year Day Month Year
_				
la				ocated in Canada only. See instructions on the is and should be cumulative from the start of the
	Account		Thousands of dollars	Instructions
RE	VENUE (net of sales taxes)	2100		
42.	Insurance premiums	2200		
43.	Annuity considerations			Include settlement annuities.
44.	Rental revenue	3000		Report gross amount, exclude occupancy of own buildings.
45	Interest revenue from Canadian sources			Include amortization of discounts and (premiums) on Canadian
45.	(a) bond and debentures	5110		investments. Report interest from affiliates at item 45 (c).
	(1) interest revenue			
	(2) amortization of discounts and (premiums)	5120		
	(b) mortgages	5200		4
	4	5800		
		7200		Include amortization of discounts and (premiums) on foreign
46.	Interest revenue from foreign sources	• • •		investments. Exclude dividends from corporations accounted for on the equity
47.	Dividends	6000		basis.
	(a) from Canadian corporations	7100		
	(b) from foreign corporations			Rupor, values before income taxes. Report all values related to
48.	Derivatives gains (losses)			del vatives whether realized or unrealized except for values reported of line 77. Also complete Section D (lines 85 to 94).
	(a) realized	6410		Report all values related to realized derivatives gains (losses) .
	(b) unrealized	6420		Report all values related to unrealized derivatives gains (losses) except for values reported at item 77 (a).
	4	8000		Report value before income taxes. Report realized gains (losses) not reported at items 48 (a), 69 (a) and 77 (b). Also complete Section D
49.	Gains (losses) on the sale of assets	9000		(lines 85 to 94). Report revenue from all other sources not disclosed above. Report
50.	Other revenue			increases in amounts left on deposit at line 17. Exclude other gains (losses) and report them at lines 69 or 77.
51.	TOTAL REVENUE	U_00		
EV	PENSES			
	5	4110		
52.	Insurance claims incurred	4120		Include payments made from staff insurance funds.
	Annuity claims incurr d	4200		Include payments made under settlement annuities and staff pension funds.
	actuarial liabilities			Report amounts before deduction of deferred policy acquisition expenses. Report changes in valuation bases under item 41 (d).
55.	Dividends and experience rating refunds to policyholders 5	4410		
	(a) amounts paid during the period	4420		
	(b) estimated increase (decrease) in provision			
56.	Commissions on insurance premiums and 5 annuity considerations			
57.	Interest expense			Report interest amounts paid to affiliates at item 57(d).
	(a) bonds and debentures	3110		
	(b) mortgages	3120		
		3240		
	5	3130		
58.	Dividends paid on equity securities 5	3400		Include only dividends paid on equity reported as liabilities at line 23,
	classified as liabilities	5210		per CICA section 3861.
59.	Wages and salaries	•••		Include commissions paid to employees.

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SECTION C - Continued Instructions Thousands of dollars Account 55220 Include EI, CPP/QPP and fringe benefits. Report pension expense at line 61. 60. Employer portion of employee benefits 62310 61. Pension expense..... Report "Other benefits expense" at line 60. 62340 Report per CICA section 3870. 63. Indirect taxes..... Include property, business, provincial health and capital taxes. 64. Depreciation..... 65. Amortization of: 52320 (a) deferred charges..... 52380 Including deferred (gains) losses on investments. See Section D (lines 95 to 97). 66. Bad debts expense and charitable 55600 donations..... Include bad debts expenses stated to accounts receivable. Include purchased materials, services (e.g., legal, insurance, etc.) and subcontracting costs paid to businesses or individuals that are not employees. 55001 68. TOTAL EXPENSES values before income taxes. Also complete Section D (lines 69. Other gains (losses) and revaluations 85 to 94) 56100 Re ort realized and unrealized values. Report amounts related to derivatives at line 48 or other comprehensive income at line 77. (a) Foreign currency gains (losses) 56200 Revaluations, (write-downs) and (write-offs). Report amounts not reported at items 48 (b), 69 (a) and 77 (a). 58460 70. INCOME (LOSS) BEFORE INCOME TAX..... 71. Current income tax expense Report Canadian income tax debits and (credits). 57200 72. Future income tax expense Report Canadian income tax debits and (credits). 58470 73. INCOME (LOSS) AFTER INCOME TAXES... 58100 Report the equity share of affiliates' net income or (loss). Use only 74. Equity in unconsolidated an linates if investments are carried by the equity method of accounting 58200 75. Minority shareholders portion of net income of consolidated affiliates Report debits and (credits) 58480 76. NET INCOME (LOSS)...... Sum of lines 73 and 74, less line 75. Transfer value to item 41 (b). Report as per CICA section 1530 Comprehensive Income. Include unrealized gains (losses) on derivatives designated as cash flow hedges, hedges of unrealized foreign currency gains (losses), and available-for-sale financial assets revalued to fair value. Report impairments to derivatives at line 48 and any other impairments at 56500 item 69 (b). Also complete Section D (lines 85 to 94). 56600 Report the realization of (gains) losses previously reported at item 77 (a). Also complete Section D (lines 85 to 94). (b) realized (gains) losses 57300 Report income tax debits and (credits) related to other comprehensive income. (c) income taxes..... 58485

78. COMPREHENSIVE INCOME.....

58510

Sum of line 76, 77(a) and 77 (b), less item 77 (c). To be completed by Canadian companies and societies only. Transfer value to item 41 (b) 07307 5-4800-73.1 Page 7

SE	ECTION D - DISCLO	SURE OF SELECTED A	CCOUNTS	
	Acco	unt	Thousands of dollars	Instructions
ВА	LANCE SHEET DISCLOS	URE		For the same date as in Section A
80.	 (b) corporate shares, fund or other equity (c) foreign investments (d) derivatives (1) derivative assets 	61891		As reported at items 5 (c), 5 (d), and 5 (e). As reported at item 5 (f). As reported at line 6. As reported at line 7. Report at contract value rather than the fair value reported in the balance sheet. As reported at line 24. Report at contract value rather than the fair value reported in the balance sheet.
				For the same date as in Section A
	Funded status (a) plan assets	66100 66200 66300 or asset		Assets nero by the end of a quarter. Exclude other benefits plans. Assets nero by the trustee at market (fair) value. A stuarial obligation at the end of the quarter. Heport the (deficit) or surplus net position: 81 (a) minus 81 (b). Funded status adjusted by the unamortized amounts of transitional obligation, past service cost and net actuarial gain.
INC	COME STATEMENT DISC	LOSURE		For the same time period as in Section C
	Software costs expense Equity method dividend (a) Canadian dividends	S		Report only the cost of own-use software whether purchased or licensed. Exclude any amount deferred and amortized. Report the value of dividends received and excluded from income following the equity method and credited to item 4 (a) (3).
84.	Accident and Sickness (a) insurance premium - acc (b) insurance clair is incultate and sickness	tent and sickness		
	Corresponding asset a 4. Investments in a (a) shares and equ	accounts from Section A affiliates ity 81211		For the same time period as in Section C Allocate the sum of the gains and (losses) reported at lines 48, 49, 69 and items 77 (a) and 77 (b) to the selected assets and liabilities listed below.
	(2) outside Ca	affiliates 81221		
	(2) outside Ca	nada		

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SE	CTIC	NC	D	- Contin	ued							
				A	Account			Thousands of de	ollars	Ir	struct	ions
		Со	rres	ponding asse	et accounts from Sect	ion A						
86.	!	5.	Ca	nadian inve	estments - non-affi	liates	81310					
			(c)	Government	of Canada debt		81310					
			(d)	provincial an	nd municipal governmen	t debt	81321					
				(1) provinci	ial							
				(2) municip	oal		81322					
			(e)	corporate bo	onds and debentures		81330					
			(f)		nares, fund or trust units		81340					
			(g)	, ,	lian investments		81380					
87.		6.	Foi	eign inves	tments - non-affilia	ates				A	(
			(b)	bonds and d	lebentures		81420				1	
			(c)	corporate sh other equity.	nares, fund or trust units	and	81430				•	
			(d)	other foreign	n investments		81480			0		
							81810					
88.		8.	Re	verse repur	rchase agreements	S	81500		X			
89.		9.	Мо	rtgage loar	ns to non-affiliates		81500					
90.		10.	No	n-mortgage	e loans to non-affil	liates	81617					
			(a)	to policyhold	lers		81660	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
			(b)	to others				<u>'</u>				
91.				ed assets	assets and land for own	A LISA	81730					
92.				income prop			81720					
	L				Δ		81800					
93.	C	ithe	er a	ssets and I	liab. vioo					Please specify major ite	ems and th	heir values:
				4								
94.	тот	AL.		y			81000			Sum of lines 85 to 93. T 48, 49, 69 and items 77	his should (a) and 7	d equal the sum of lines 77 (b).
COI	NTIN	UIT	ΥC	F UNAMOI	RTIZED BALANCE	OF D	EFER	RED GAINS AND) (LOS	SSES) ON INVES	TMEN	TS
		Ac	cou	nt	(a) Unamortized balar beginning of yea (Thousands of dolla	ır	9	(b) (deduct): realized (ains (losses) usands of dollars)		(c) educt year-to-date amortization nousands of dollars)		(d) mortized balance to date nousands of dollars)
					82270	,	82470	usarius or dollars)	82670	lousarius or dollars)	82870	lousarius or dollars)
95.	Real	est	ate .		82280		82480 <u></u>		82680		82880	
96.	Othe	r (pl	eas	e specify)			L					
					82100		82300		82500		82700	
97.	TOT	AL .					+ L] =	(this should equal line 31)
ОТН	IER	DIS	CL	OSURE			80005			Report the approximate	numbor	of hours required to collect
98.	Hour	s s	ent	completing	g questionnaire					data and to complete th		

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Additional Commer	nts ort any comments you may have.
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Instructions

Report only Canadian operations – please exclude foreign affiliates.

- Report all amounts in thousands of Canadian dollars "\$ 000s"
- Use parentheses to report negative values.
- If actual data are not available, estimates may be used.
- This report covers insurance, investment and ancillary activities conducted by branches and offices located in Canada. Canadian companies and societies carrying on business through unincorporated branches and offices located outside Canada should report the difference between the assets and liabilities related to such foreign branches and offices in item 4 (b) and the associated net income in line 79.
- This report should not include segregated fund business. The information reported should be net of reinsurance ceded.
- The term "affiliate" used in this questionnaire covers unconsolidated:
 - parent, subsidiary and related corporations
 - related joint ventures and partnerships
 - head offices, branches and divisions
 - directors, officers and individual shareholders

Affiliates are entities within a common family of corporations controlled or significantly influenced by the reporting company or another company within the corporate family.

Returning your questionnaire and Corporate Structure.

Return the completed questionnaire and Corporate Structure in the enclosed envelope or fax it to Statistics Canada at (800) 552-4428 within 30 days or greater end.

Fax or other electronic transmission disclosure:

Statistics Canada advises you there could be risk or disclosure during facsimile or other electronic transmission. However, upon receipt of your information, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

For further information, definitions of terms used, or questions concerning this survey, please consult the "Quarterly Survey of Financial Statements Reporting Guide" (available at www.statean.jc.ca/imdb-bmdi/2501-eng.htm), and/or contact Statistics Canada at:

Telephone: (87.) & 98-6686 Fax: (900) 552-4428

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THANK YOU FOR YOUR CO-OPERATION

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