



## **Quarterly Survey of** Financial Statements

# **Trust and Mortgage** Companies

Confidential document when completed

Please return completed within 30 days of quarter end

Si vous préférez ce questionnaire en français, veuillez cocher

Please correct name and address, if necessary

# **INFORMATION**

### **AUTHORITY**

"This survey is conducted under the authority of the Statistics Act, Revised Statutes of Canada, 1985, c. S-19. Completion of this questionnaire is a legal requirement under the Statistics Act."

The information you provide is used in the preparation of industry financial statements for the Canadian business sector; also, these financial statements are used as inputs to the National Economic

### CONFIDENTIALITY

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable institution without the previous written consent of that institution. The data reported on this questionnaire will be treated in confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by either the Access to Information Act or any other Legislation other Legislation.

### INSTRUCTIONS

- Report amounts in thousands of Canadian Dollars.
- This report should cover Canadian operations only. Please excude foreign branches, subsidiaries and affiliates.

If actual financial data is not available, estimates may be used in this report.

### **DEFINITIONS**

The term "parent, subsidiairies and affiliates" used in this questonnaire covers non-consolidated parent, subsidiary and affiliated corporations; head offices, branches and divisions; affiliated joint ventures and partnerships; directors; officers and individual shareholders. Affiliated companies are corporations which are effectively controlled or whose operations are significantly influenced by the reporting entity or a common owner or group of owners.

### FURTHER INFORMATION

Please refer to " Financial Statistics Reporting Guide" or contact:

Operations and Integration Division Statistics Canada, Ottawa, Canada, K1A 0T6

Telephone:

(877) 898-6686 (800) 552-4428 Fax:

	REPORTI	NG ENTITY	
1. This r	report covers (please mark one only)	Does this reporting entity have or joint ventures?	ve investments in the partnerships
	a single corporation	Yes	No
	part of a corporation (e.g. branch, division, head office)		
	consolidated family corporations	3. Has this reporting entity pure the current reporting period was more than 10%?	hased or sold business(es) during which affects assets or revenue by
	Other (please specify)	Yes	☐ No
this	ase verify the enclosed profile of the entities covered by report, correct it if necessary and return the profile nument with the completed questionnaire.		cant changes in accounting or githe comparison of this return uarter.
This repo	ort covers the period from:		
	month 2 0	to month	2 0
Company (Please p	y official to contact regarding this form rint)	Position	
Signature		Telephone number	Facsimile number
		E-Mail address	
	Date		
	FOR STATISTICS (	CANADA USE ONLY	
Rec'd:	Captured:	Analyzed:	Edited:

4800-54.1: 2002-01-25 STC/IOF-435-60184



Statistics

Canada

Statistique



	SECTION A - BALANCE SHEET	01		Balance Sheet Date
				ousands of dollars
1.	ASSETS  Cash and demand deposits (report term deposits which can be cashed on demand in item 2)			
1.1	Cash and Canadian currency demand deposits in chartered bank branches in Canada	111	10	
1.8	Other Canadian currency demand deposits	111	80	
1.9	Foreign currency demand deposits	112	00	
2.	Term deposits (including bearer term notes, swapped deposits and deposit receipts, certificates,			
2.1 2.1.1	debentures and like instruments)  Canadian currency  Chartered bank branches in Canada	116	31	
2.1.9	Other institutions	116	38	
2.9	Foreign currency	116	80	
3.	Items in transit (net)	118	00	
4.	Accounts receivable and accrued revenue (before deducting allowance for doubtful accounts; including interest and dividends receivable, report amounts due from parent, subsidiaries and affiliates in item 6.3)	121	00	
4.9	Less: Allowance for doubtful accounts	128	00	( ( )
5.	Lease contracts receivable	122	00	
6.	Investments in and claims on parent, subsidiaries and affiliates (before deducting provision for losses - item 19)			$\langle \langle \rangle \rangle \sim \langle \rangle$
6.1	Cost of shares			
6.1.1	Canadian corporations	141	10	<u> </u>
6.1.2	Foreign corporations	141	20	
6.2	Accumulated earnings less dividends received (to be used only by corporations employing the equity method of accounting for unconsolidated subsidiaries and affiliates)	142	00	
6.3 6.3.1	Loans, advances, mortgages, notes, bonds and other claims Canadian companies, officers and shareholders	143	10	
6.3.2	Foreign companies, officers and shareholders	143	20	
7.	Canadian investments - non-affiliates, at amortized cost (before deducting provisions or allowances for			
7.1	Government of Canada treasury bills	151	10	
7.2	Bankers' acceptances and finance and other short-term paper (with an original term to maturity of less	151	20	
7.3	than one year; including provincial and municipal government short-term bills and notes)	151:		
7.4 7.4.1	Provincial and municipal government debt (exclude short-term bills and notes -item 7.2)  Provincial	151	41	
7.4.2	Municipal	151	42	
7.5	Corporate bonds and debentures (including mortgage bonds, excluding short-term paper - item 7.2)	151	50	
7.6	Corporate shares (including share warrants and options and units of real estate investment trusts)	151	60	
7.9	Other Canadian investments (include precious metals, gold and silver certificates, commodity	151	80	
8.	options, etc.)  Foreign investments - non-affiliates, at amortized cost (before deducting provisions or allowances for losses - item 19; report term deposits under item 2, mortgage loans under item 9, other loans under - item			
8.1	Short-term bills and notes	152	10	
8.2	Bonds and debentures	152	20	
8.3	Corporate shares	152	30	
8.9	Other foreign investments	152	80	
9.	Mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 19)			
9.1	Secured by property in Canada	161	11	
9.1.1 9.1.2	National Housing Act loans			
9.1.2.1	First mortgages	161	12	
9.1.2.2	Other than first mortgages	161	13	
9.1.3	Other residential, multiple dwellings	161	14	
9.1.4	Non-residential	161	20	
9.2	Secured by property outside Canada	162	00	
10.	Non-mortgage loans to non-affiliates (before deducting provisions or allowances for losses - item 19; including overdrafts on customer accounts)			
10.1	To individuals, unincorporated businessess and non-profit institutions	171	10	
10.1.1	To individuals to purchase consumer goods	171	īŪ	

	SECTION A - BALANCE SHEET - Continued	01	L	Balance Sheet Date
				ear Month Day
	ASSETS - Continued	1718		ousands of dollars
10.1.9	Other			
10.2	To investment dealers	1720	)0	
10.3	To corporations	174 <sup>2</sup>	10	
10.3.1	Canadian corporations (exclude government corporations - item 10.9)	1742		
10.3.2	Foreign corporations			
10.9	To others (including governments)	1780		
12.	Repossed assets held for sale (including properties acquired on foreclosure)	1810	00	
13.	Real estate held for income (before deduction of accumulated depreciation and encumbrances)	1832	20	
14.	Land and depreciable assets - gross (including real estate and ground rents, machinery, equipment, buildings, leasehold improvements, etc. for own use and vehicles and equipment in the hands of lessees under operating leases; before deduction of accumulated depreciation and amortization, and encumbrances)	183	10	
15.	Less: Accumulated depreciation on real estate held for income and fixed assets	1835	50	
16.	Intangible assets (net of accumulated amortization)	1910	00	
	Other assets	1988	30 <	
18. 19.	Less: Accumulated provisions and allowances for losses on investments, loans and other assets,	1/20		
10.	charged to expense (also complete Supplementary Schedule B)	198	10	( )
20.	TOTAL ASSETS	1000	00	<u>/</u>
	LIABILITIES			
21.	<b>Deposit liabilities</b> (include demand, notice and term deposits; report overdrafts in customer accounts under item 10)	)		
21.1	Tax sheltered deposits	212	10	
21.1.1	RRSP.	2128		
21.1.9	Other			
21.2.1	deposits - item 21.1)  Canadian currency	213	10	
21.2.1	Garladian currency	2420	20	
21.2.2	Foreign currency	2132	20	
21.3 21.3.1	Deposits of corporations resident in Canada (excluding government corporations - item 21.9)  Canadian currency	2141	10	
21.3.2	Foreign currency	2142	20	
		2150	00	
21.4	Deposits of non-resident corporations	2180	00	
21.9 22.	Other deposits			
22.	item 24)	2210	00	
23.	Income taxes payable (report income taxes recoverable in item 4)	2300	00	
24	Amounts owing to parent, subsidiaries and affiliates (including accounts payable, notes, loans, mortgages and bonds)			
24.1	(In Canada	2410	00	
24.2	Outside Canada	2420	00	
25.	Borrowing - non-affiliates			
25.1	Loans and overdrafts (exclude mortgage loans - item 25.5; report subordinated loans in item 25.3)	054	10	
25.1.1	With chartered bank branches in Canada	2511		
25.1.9	With others	2518	30	
25.2 25.2.1	Promissory notes payable Original term to maturity of less than one year	2531	10	
25.2.2	Original term to maturity of one year or more	2532	20	
25.2.2		2560	00	
25.3 25.4	Subordinated loans and subordinated notes payable			
	including mortgage bonds; report promissory notes under item 25.2 and subordinated notes under item 25.3)	2540	00	
25.5	Mortgage loans	2550	00	
30.	Deferred income taxes	2700	00	
31.	Minority interest in subsidiaries consolidated in this report	2800	00	
39.	Other liabilities (including unrealized gains and losses on the translation of foreign currency)	2900	00	
40.	TOTAL LIABILITIES	2000	00	
то.				

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	SECTION A - BALANCE SHEET - Concluded	01	L	Balance Sheet Date
				ear Month Day
41	SHAREHOLDERS' EQUITY - Concluded Share capital	044		
41.1	Preferred	3110		
41.2	Common	3120		
42.	Contributed surplus	3300		
43.	Appraisal increase credits (debits)	3400	00	
44.	Investment, mortgage and other asset reserves	351	10	
45.	General reserve or reserve fund	3512	20	
49.	Retained earnings	3520	00	
50.	TOTAL SHAREHOLDERS' EQUITY	3000	00	
60.	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	3900	00	
	SUPPLEMENTARY QUESTION - BALANCE SHEET			
61.	Deposit Liabilities (including tax-sheltered deposits; total should equal sum of sub-items in item 21)		j	
61.1	Demand or savings deposits	631	Ω LO	
61.1.1	Chequing	6312	1	)
61.1.2	Non-Chequing	30		,/
61.2.1	Less than one year	632°	10	
61.2.2	One to five years	6322	20	
61.2.3	Over five years	6323	30	
62.	Investment, mortgage and other asset reserves (item 44): increases (decreases) arising from sources other than transfers from (to) retained earnings and the general reserve or reserve fund account	6410	00	
63.	General reserve or reserve fund (item 45)	0.40		
63.1	Premium on issue of share capital credited to the reserve account	642		
63.2	Premium on redemption of share capital debited to the reserve account	6422	20	
63.9	Other increase (decreases) to the account (exclude transfers from/to retained earnings and the investment, mortgage and other asset reserves accounts)	6428	30	
64.	Accumulated deferred income taxes: Additions (deductions) to the accumulated deferred income taxes account other than amounts charged to current quarter's expenses or to expenses related to prior quarters.	2718	30	
65.	Amounts owing to parent, subsidiaries and affiliates (related to item 24)  (i) interest bearing debt	6140	)5	
	(ii) non-interest bearing debt	6140	)7	
				Period covered
$\nearrow$	SECTION B - STATEMENT OF RETAINED EARNINGS	02	Fron	n
			The	ousands of dolars
66.	Retained earnings, opening balance	3810	00	
	ADD (DEDUCT):	3820	20	
67.	Net income (loss) for the current period (transfer from item 110)	3840		
68.	Transfers from (to) other accounts (e.g. share capital, reserves)	3870		
69.	Other additions (deduction) - please specify major items	307	,,	
70.	DEDUCT: Dividends declared:			
70.1	Cash Preferred Shares Cash Dividends declared - total	388	10	
70.0	Common Shares 38806	3888	30	
70.9	Other	3800		
80.	RETAINED EARNINGS, CLOSING BALANCE (SHOULD EQUAL ITEM 49)	5000	,,,	

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	SECTION C - INCOME STATEMENT		Period covered  From
			Year Month Day Thousands of dollars
04	REVENUE (net of applicable goods and services tax)		
81. 81.1	Commissions and fees	44300	)
81.2	Estates, trusts and agencies		
01.2	direct selling expenses; include only company's share of commission on Multiple Listings)	44100	
81.3	Loans fees	44400	
81.4	Other commissions and fees	44800	)
82 82.1	Interest revenue from Canadian sources (including amortization of discounts and premiums on investments; report interest from parent, subsidiaries and affiliates in item 82.4)	45100	)
82.2	Bonds and debentures	45200	)
82.3	Consumer loans	45300	)
82.4	Other	45800	)
83.	Interest revenue from foreign sources (including amortization of discounts and premiums on investments).	47200	)
84.	Dividends (exclude dividends from corporations accounted for on the equity basis)	46000	
84.1	From Canadian corporations	46000	
84.2	From foreign corporations	47 100	,
85.	Gains (losses) on the sale of assets (before income taxes; report extraordinary items under item 106.3; also complete Supplementary Schedule A)	48000	
		49000	
86.	Other revenue	40000	
87.	TOTAL REVENUE		
	EXPENSES	55001	
88.	Purchased goods, materials and services		
89.	Indirect taxes	55002	2
90. 90.1	Depreciation  Construction, buildings, structures and leasehold improvements	52120	)
90.1	Machinery and equipment	52130	)
91.	Amortization of		
91.1	Intangible assets	52310	)
91.2	Deferred charges	52320	)
91.3	Other (exclude amortization of premium/discount on mortgage loans, bonds and other investments - item 82 or item 83) please specify major items	52380	)
92.	Interest expense (report interest paid to parent, subsidiaries and affiliates in item 92.7)		
92.1	Bonds and debentures	53110	
92.2	Bonds and debentures	53120	
92.3	Demand and notice deposits	53210	
92.4	Term deposits	53141	
92.5	Promissory notes	53141	
92.6	Subordinated loans and subordinated notes	53130	
92.7	Other	55211	
93.	Wages and Salaries (excluding commissions)		
94.	Employer portion of employee benefits	55220	,
95	Commissions paid to	55811	
95.1	Real estate agents	55818	3
95.2	Others	77200	)
96.	Premises operating expenses	77300	
97. 98.	Management fees	55870	)
99.	Other expenses (Include only: bad debt expense; write-down of accounts receivable and inventory; charitable donations; resource royalties)	55003	3
100.	TOTAL EXPENSES	50000	)
101.	Gains (losses) on the translation of foreign currency (including amortization of foreign exchange gains (losses) on monetary assets and liabilities; exclude unrealized gains and losses on the translation of financial statements of self-sustaining foreign operations - item 39; also complete Supplementary Schedule A)	56100	)
102.	Write-offs and valuation adjustments, not classified as extraordinary (report extraordinary items under		
104.	item 106.3; also complete Supplementary Schedule A	56200	
103.	Income (loss) before income taxes	58460	2
104.	Canadian income taxes	57100	
104.1	Current	57200	)
104.2	Deferred	L	1

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	SECTION C. INCOME STATEMENT. Concluded	02	Froi	Period Covered
	SECTION C - INCOME STATEMENT - Concluded	03	То	
	Expenses - Continued		Th	Year Month Day ousands of dollars
105.	Income (loss) after income taxes	584	70	
106.	Other gains (losses)			
106.1	Equity in net income (loss) of unconsolidated subsidiaries, affiliates, joint ventures and partnerships (to be used only if investment carried on the equity basis)	581	00	
106.2	Minority shareholders' portion of net income (loss) of subsidiaries and affiliates consolidated in this report	582	200	
106.3	Extraordinary gains (losses) (realized and unrealized; net of income taxes; also complete Supplementary Schedule A	583	00	
110.	NET INCOME (LOSS) (TRANSFER TO ITEM 67)	584	80	
	SUPPLEMENTARY QUESTIONS - INCOME STATEMEN	IT		
	COLLECTION OF THOOME STATEMEN		Th	ousands of dollars
A.	Dividends received from corporations accounted for on the equity method and credited to the			
	investment account  Canadian	751	00	
		752	00	
B.	Foreign	702		
J	(reported in income statement)	747	00	$\wedge \wedge \wedge \wedge \wedge$
C.	Interest expense on debt owing to parent, subsidiaries and affiliates (reported in item 92.7).	741	00	
D.	Average number of people employed during the reporting period	800	03	
		То	tal am	ount of these eliminations thousands of dollars)
E.	Does your enterprise have revenue between divisions or companies that are eliminated upon	ļ	(in	thousands of dollars)
	the consolidation of your accounts?  No  Yes (If yes specify) 40012			
	SUPPLEMENTARY SCHEDULE A: DISTRIBUTION OF REALIZ	ΈD	Al	ND
	UNREALIZED GAINS (LOSSES) AND WRITE-UPS (WRITE-D			6)
	-item numbers refer to corresponding balance sheet ite	ms		T
5.	Lease contracts receivable	811	00	
6.	Investments in and claims on parent, subsidiaries and affiliates			
6.1 6.1.1	Cost of shares Canadian corporations	812	11	
6.1.2	Foreign corporations	812	12	
6.3	Loans, advances, mortgages, notes, bonds and other claims	812	21	
6.3.1	Canadian companies, directors, officers and shareholder	812		
7.	Foreign companies, directors, officers and shareholders			
7.3	Government of Canada debt	813		
7.4.1	Provincial government deb.	813		
7.4.2	Municipal government debt	813		
7.5	Corporate bonds and debentures	813		
7.6	Còrporate shares	813	80	
8.//	Foreign investments			
8.1	Term deposits and short-term bills and notes	814		
8.2	Bonds and debentures	814		
8.3	Corporate shares	814		
8.9 9	Other foreign investments	014	-00	
9.1	Mortgage loans Secured by property in Canada	045	10	
9.1.1	NHA loans	815	12	
9.1.2	Other residential, single dwellings	815	13	
9.1.2.1	First mortgages	815	14	
9.1.2.2	Other residential, multiple dwelling	815	15	
9.1.4	Non-residential	815	16	
9.2	Secured by property outside Canada	815	20	
10.	Non-mortgage loans			
10.1 10.1.1	To individuals, unincorporated businessess and non-profit institutions  To individuals to purchase consumer goods	816	11	
10.1.2	Other	816		
10.2	To investment dealers	816	20	

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				Period covered
SU	PPLEMENTARY SCHEDULE A: DISTRIBUTION OF REALIZED AND	02	Fror	nШ Ш Ш
U	NREALIZED GAINS (LOSSES) AND WRITE-UPS (WRITE-DOWNS) -	03	То	
	item numbers refer to corresponding balance sheet items	03		Year Month Day
10.3	To corporations			ousands of dollars 
10.3.1	Canadian corporations	816	641	
10.3.2	Foreign corporations	816	342	
10.9	To others	816	80	
	Other assets and liabilities (please specify)	818	800	
	" ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '			
	TOTAL (Should equal sum of items 85, 101, 102 and 106.3, minus item 114)	810	000	
	TOTAL (crossing equal carries est, 101, 102 and 1000, minute term 11)			
\$	SUPPLEMENTARY SCHEDULE B: CONTINUITY OF PROVISIONS A FOR LOSSES ON INVESTMENTS, LOANS AND OTHER			DWANCES
112.	Balance at end of previous quarter	841	00	
112.	ADD:	• • •	<	4
113.	Provision charged to current quarter's expense	842	200	
	DEDUCT:			
114.	Realized losses (gains) on disposal of investments, mortgages and other assets debited (credi directly to the provision accounts (also complete Supplementary Schedule A)	ted 843	800	
115.	Current income taxes applicable to item 114	844	100	
116.	Personal or consumer loans written off the allowance account	845	500	
119.	Other deductions (additions) - please specify major item	848	008	
110.	Other deductions (additions) piease specify major term			
		• • •		
120.	BALANCE AT END OF CURRENT QUARTER (SHOULD-EQUAL/ITEM 19).	849	000	
120.				
	SUPPLEMENTARY SCHEDULE C: SELECTED ASS HELD FOR ESTATES, TRUSTS AND AGENCIES	ETS		
121.	Cash and deposits	831	00	
122.	Mortgage loans	832	200	
123.	Bonds and debentures	833	800	
124.	Corporate shares.	834	100	
125.	Real estate	835	500	
129.	Other	838	800	
130.	TOTAL ASSETS	830	000	
130.	10172 433210			
	SUPPLEMENTARY SCHEDULED D: YEAR-END AND PRIOR YEAR	'S AD	JU	STMENTS
	is report covers your fourt fiscal quarter and the reported revenues, expenses and capite ments (e.g. adjustments from preliminary estimates to actual, or year-end accruals not made in the interim one or			
	report includes adjustments through retained earnings pertaining to the prior year's operations (e.g. yeafter the prior year's fourth quarter report was prepared):	ar-end a	djustn	nents of the prior year
	IFY BELOW THE REVENUE, EXPENSE, OR CAPITAL EXPENDITURE ACCOUNTS AFFECTED B' JNT OF INCREASE OR DECREASE. Report only adjustments in excess of \$500 thousand.	Y THE A	DJU	STMENTS, AND THE
		EASE		DECREASE
		Thousa	ands	of dollars
			1	
	<del>  </del>		-	
			4	
App	roximately how many hours did you spend ecting the data and completing this questionnaire?			hours
5511		1		1.0310

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SELECTED BALANCE SHEET ITEMS BY PROVINCE	to corresponding halance sheet items	
SUPPLEMENTARY SCHEDULE E: (	Itam numbers refer	

	- Item	numbers	refer to c	orrespondir	<ul> <li>Item numbers refer to corresponding balance sheet items</li> </ul>	eet items			
			Canada 80	Newfoundland and Labrador 10	Prince Edward Island 11	Nova Scotia 12	New Brunswick 13	Quebec 24	Ontario 35
						Thousands of dollars			
Part of 7.2	Short-term bills and notes Provincial Government	85110							
		85120							
7.4	Long-term bonds and debentures Provincial Government	85210							
7.4.2	Municipal Government	85220							
		85310							
0108013		85320	>						
2 4 1 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6		85330							
10. Part of 10.1	Non-Mortgage Loans Personal To purchase consumer goods	85411							
Part of 10.1.9	Other personal loans	85418			\				
10.2 or part	Business (incorporated & unincorporated)	85420							
of 10.1.9, 10.3 Part of 10.1.9,	Agriculture	85430							
10.3 Part of 10.1.9, 10.9	Other (including government corporations & non-profit institutions.	85480							
21.		85510							
Part of 21.2	Other deposits of individuals	85580							
	Deposit Liabilities (by type of account) Demand or savings deposits Cheguing	85611							
61.1.2	Non-chequing	85612							
61.2	Term deposits	85620					q t		
	-								

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	<b>PROVINCE</b>			
	ITEMS BY	1000011100	eet items	
	<b>JOE SHEET</b>	de ceaeled	Dalance sn	
	<b>TED BALA!</b>		erer to corresponding balance sr	
	E E: SELECTED BALANCE SHEET ITEMS BY PROVIN		erer to corr	
	SUPPLEMENTARY SCHEDULE	, on ordering	- Item numbers r	
/ <	MENTARY			(
	SUPPLE			

	item numbers refer to correspo	er to correspond	onding balance sheet items	e sheet iter	ns			
		Manitoba 46	Saskatchewan 47	Alberta 48	British Columbia 59	Yukon 60	Northwest Territories 61	Nunavut 62
					Thousands of dollars		-	
Part of 7.2	Short-term bills and notes Provincial Government	85110						
		85120						
7.4	Long-term bonds and debentures  Provincial Government	85210						
7.4.2		85220						
	Mortgage Loans	85310						
9.1.1	NHAOther residential	85320						
2	Non-regidential	85330						
10.	Non-Mortgage Loans							
Part of 10.1	Personal	85411	ζ,					
Part or 10.1.9	Other personal loans	85418						
10.2 or part	Rusiness (incornorated & unincornorated)	85420						
of 10.1.9, 10.3	Dasiliess (illed potated & difficultograped)	85430						
10.3 Part of 10.1.9,	Other (including government corporations & non-profit institutions	85480						
21.	Deposit Liabilities (by depositor) Tax-sheltered	85510						
Part of 21.2	Other denocite of individuals	85580						
61.1	Deposit Liabilities (by type of account)  Demand or savings deposits  Cheming	85611						
61.1.2		85612						
61.2		85620						