## F9

## **Quarterly Survey of Financial Statements**

Trust and Mortgage Companies

#### Confidential when completed

This survey is conducted under the authority of the *Statistics Act*, Revised Statutes of Canada, 1985, c. S-19.

Completion of this questionnaire is a legal requirement under the Statistics

Please return completed copy within 30 days of quarter end.

Si vous préférez ce questionnaire en français, veuillez cocher .......

Please correct name and address, if necessary.

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### **Purpose**

The data you provide is used to prepare industry financial statements for the Canadian business sector and as an input into the calculation of gross domestic product, the national balance sheet and Canada's international investment position. This information is used by all levels of government, the private sector, analysts and the general public to understand current economic conditions. Selected results of this survey are available at www.statcan.gc.ca (see catalogue 61-008-X and CANSIM tables 187-0001 and 187-0002).

#### Confidentiality

Statistics Canada is prohibited by law from it leasing information obtained from this survey which would jointify a business without the previous written consent of that business. The data reported on this questionnaire will be treated in confidence, satisfical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by the Acc ass to an anion Act or any other legislation.

Instructions for completing and returning the questionnaire and the Corporate Structure can be found on the last page.

Reporting Entity	
1. This report covers (please mark only one)	
a single corporation	◆ 'f you have received a Corporate Structure, please review the list of entities and make any necessary corrections. The Corporate
part of a corporation (e.g. branch, division, head office)	Structure lists the Canadian entities expected to be consolidated in this report.
consolidated family of corporations	
other (specify)	♦ If you have not received a Corporate Structure and this entity is part of a Canadian consolidation, please check here
2. Does this reporting entity have investments in partnerships or joint ventures?	○ Yes
	○ No
3. Please explain any significant events, changes in accounting or basis of reporting, that have impacted operations since to a prior period (if needed, additional space is available in the comments section on page 11).	
Day	Month Year Day Month Year
4. This report covers the period from:	to
Certification	
I certify that the information herein is complete and correct to the best of	
my knowledge.	Signature Date
Name of company official (please print)	
	Position of company official
Name and position of person to contact if different from above (please print)	Position of company official  E-mail address
(please print)	
	E-mail address
(please print)	E-mail address
(please print)  Telephone number Exten	E-mail address



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OL.	ECTION A - ASSI	ETS	Bal	Day Month Year
	Acc	ount	Thousands of dollars	Instructions Report gross values (before deducting provisions and allowances)
1.	Cash and deposits			report gross values (before deducting provisions and anowances)
	_	11300		Include demand and term deposits.
		11400		include demand and term deposits.
	(b) foreign currency			Include demand and term deposits.
2.	Accounts receivable .	12100		Report amount before deducting allowances for doubtful accounts.
2	Allowanaa far daubtfu	12800	( )	Describeration with related to account to reach the
3.	Allowance for doubtin	raccounts		Report amount related to accounts receivable.
4.	Lease contracts			Include direct financing and sales type leases. Report allowance for doubtful accounts at line 14. Report operating lease receivables at line 2.
	(a) financial leases	12210		Report net of unearned finance and service charge income.
	(b) residual value	12220		
5.	Investments in affiliate	ae		Report provisions for losses at line 14.
J.				
		14110		Report investments in un consolidated affiliates.
	(1) in Canada	14200		Report cost of shares.
	(2) accumulated ea	rnings14310		Report for in Instruents carried by the equity method.  Include loans, advances, mortgages, notes, bonds, interest receivable
	(b) debt claims on affilia	tes in Canada		and ours. claims with affiliates. Do not net with amounts owing to
6.	Canadian investments	- non-affiliates		neport provisions for losses at line 14.
	(a) Covernment of Cons	15110		
	<ul><li>(a) Government of Cana</li><li>(b) bankers' acceptance</li></ul>	ada treasury bills		Include securities with an original term-to-maturity of less than one year.  Also include provincial and municipal short-term bills and notes and
	other short-term pap	er		short-term asset-backed securities.
	(c) Government of Cana	ada debt		
	(d) provincial and munic	ipal government de <sup>l</sup> it		Report short-term bills and notes at item 6 (b).
	(e) corporate bonds and	15150 I debentures		Include mortgage bonds and asset or mortgage-backed bonds. Report short-term paper at item 6 (b).
	(f) corporate shares, fu and other equity			Report share warrants and options at line 8.
		15180		Include precious metals, gold and silver certificates.
	(g) other Canadian inves	stmeri 3		Report derivatives at line 8.  Report cash and deposits at line 1, derivatives at line 8, mortgage
7.	Foreign investments	non-affiliates		loans at line 10, non-mortgage loans at line 11 and provision for losses at line 14.
8.	Derivatives	19900		Report gross asset positions. Include derivative contracts, warrants and options. Report liability positions at line 22.
	_	69100		
9.	Reverse repurchase a	greements		Report liabilities related to repurchase agreements at line 23.
10.				Report provisions for losses at item 10 (c).
	(a) residential mortgage	s 16118		
	. ,	16119		
	` ,			Residential mortgages owned by incorporated entities.
		gages		Owned by corporate and non-corporate entities.
	(1) to farms	16128		
	(2) to others			
	(c) accumulated provision for losses on mortga	ons and allowances 19811 ges	( )	

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SECTION A - Continued		
Account	Thousands of dollars	Instructions
11. Non-mortgage loans to non-affiliates		Report provisions for losses at line 11 (d). Report lease contracts at line 4.
(a) to individuals, unincorporated     businesses and non-profit institutions		
17112 (1) credit card receivables		Report credit card receivables from corporations at item 11 (b).
17117 (2) lines of credit		Report term loans at item 11 (a) (3).
17180 (3) other		
(b) to Canadian corporations		Report amounts owed by government business enterprises at item 11 (c
(c) to others		Include governments.
(d) accumulated provisions and allowances for losses on non-mortgage loans	( )	
12. Fixed assets		
(a) depreciable assets and land		Include buildings, equipment and leasehold improvements.
(b) accumulated depreciation	1/	Report ac umulated depreciation on item 12 (a).
19880 <b>13. Other assets.</b>		Report assets not elsewhere specified.
14. Accumulated provisions and allowances 19818		
for losses		Heport for losses on investments and other assets charged to expenses not reported elsewhere in the balance sheet.
10000 <b>15. TOTAL ASSETS</b>		
	<b>)</b>	

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SECTION B - LIABILITIES AND EQUITY			Day Month Year  Balance sheet date ▶ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □		
Account		Thousands of dollars	Instructions		
	BILITIES				
	Deposit liabilities				
10.	(a) tax-sheltered deposits	1010			
	(1) RRSP	1210			
		1280			
	(2) other				
	businesses and non-profit institutions			Report tax-sheltered deposits at item 16 (a).	
	(1) Canadian currency	1310			
		1320			
	(2) foreign currency				
				Report deposits of government business enterprises at item 16 (e).	
	(1) Canadian currency	1410			
	(-)	1420			
		1500			
	(d) deposits of non-resident corporations				
	(e) other deposits	1800			
	22	2100			
17.	Accounts payable			do accrued payables. Report amounts due to affiliates at line 19.	
10	Income taxes payable	3000		Depart income towar recovership at line 0	
10.				Report income taxes recoverable at line 2.	
19.	Amounts owing to affiliates in Canada	1100		Include notes, loans, mortgages, bonds, and interest payable to affiliates. Report trade payables with affiliates at line 17. Do not net with debt claims on affiliates - see item 5 (b).	
	Borrowing from non-affiliates			man doct stamme on animated doc norms (b).	
20.	(a) loans and overdrafts		My.		
		5700		Include Canadian and foreign lenders operating in Canada.	
	75	5800			
	(2) from lenders outside Canada	5600			
	(b) subordinated loans and subordinated notes				
04		9950		Report equities classified as liabilities as required by CICA	
21.	Equity securities classified as liabilities			section 3861.	
22.	Derivatives	9900		Report gross liability positions. Report asset positions at line 8.	
		9200			
23.	Obligations related to repurchase agreements			Report reverse repurchase agreements at line 9.	
24.	Future income taxes	7000		Report both (debit) and credit balances.	
	25	9000			
25.	Other liabilities			Report liabilities not elsewhere specified.	
00		0000			
<b>2</b> 0.	TOTAL LIABILITIES				

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SE	C	TION B - Continued			
		Account		Thousands of dollars	Instructions
EQ	רוט	ГҮ			
27.	Sł	nare capital	1100		
	(a)	preferred			
	(b)	31 common	1200		
		33	3000		
28.	Co	ontributed surplus			
29.	Ac	36 ccumulated other comprehensive income	5000		Report the accumulated balance of gains (losses) for items reported at line 59.
30.	Re	etained earnings			
	(a)		3100		
	(h)		3200		Transfer from line 50
	(b)		3700		Transfer from line 58.
	(c)	other additions (deductions)			Please specify the major items:
	(d)	) dividends declared:	3806		
		(1) cash dividends from common shares		( )	
		(2) other dividends	3880		In Yuo? preferred and stock dividends.
			3000		<b>3</b> /
	(e)	) closing balance	• • •		Sum of items 30 (a) to 30 (d).
21	T	3C DTAL EQUITY	0000		
31.	10		9000		
32.	TO	OTAL LIABILITIES AND EQUITY			
		^(		<b>Y</b>	
		O Y			
		<b>&gt;</b>			

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SE	CTION C - INCOME STATEMENT	F	Day Month	Year Day Month Year		
	Account		Thousands of dollars	Instructions		
RE	REVENUE (net of sales taxes )					
33.	Commissions and fees	44000				
34.	Interest revenue from Canadian sources			Include amortization of discounts and (premiums) on Canadian investments. Report interest from affiliates at item 34 (e).		
	(a) bonds and debentures	45100				
	(b) mortgages	45200				
	(c) consumer loans	45300				
	(d) financial leases	45400				
	(e) other interest revenue	45800				
	(e) other interest revenue	47200				
35.	Interest revenue from foreign sources			Include amortization of discounts and (premiums) on foreign investments.		
36.	Dividends	46000		Exclude dividends from corporations accounted for on the equity basis.		
	(a) from Canadian corporations					
	(b) from foreign corporations	47100				
37.	Derivatives gains (losses)			Report val les befue income taxes. Report all values related to derivatives hether realized or unrealized except for values reported at line 59. Also complete Section D (lines 66 to 70).		
		56410				
	(a) realized	56420		A port all values related to realized derivatives gains (losses).		
	(b) unrealized			Report all values related to unrealized derivatives gains (losses) except for values reported at item 59 (a).		
38.	Gains (losses) on the sale of assets	48000		Report value before income taxes. Report realized gains (losses) not reported at items 37 (a), 52 (a) and 59 (b). Also complete Section D (lines 66 to 70).		
20	Other revenue	49000		Report revenue from all other sources not disclosed above. Exclude		
55.	Outer revenue	40000		other gains (losses) and report them at lines 52 or 59.		
40.	TOTAL REVENUE		<u> </u>			
EX	EXPENSES					
41.	Wages and salaries	55210		Include commissions paid to employees.		
12	Employer portion of employer benefits	55220		Include EI, CPP/QPP and fringe benefits. Report pension expense at line 43.		
42.	Employer portion of emp. We abelients	62310		at line 45.		
43.	Pension expense	62340		Report "other benefits expense" at line 42.		
44.	Stock options expense			Report per CICA section 3870. Include purchased materials, services (e.g., legal, insurance, etc.)		
45.	Purchased goods and services	55001		and subcontracting costs paid to businesses or to individuals that are not employees.		
46.	Depreciation	52100				
	Interest expense			. Report interest paid to affiliates at item 47 (b).		
	(a) deposits	53200		Include term and demand deposits.		
	(b) other interest expenses	53130				
48.	Dividends paid on equity securities	53400		Include only dividends paid on equity reported as liabilities at line 21,		
	classified as liabilities			per CICA section 3861.		

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# SECTION C - Continued Instructions Account Thousands of dollars 49. Amount provided during the quarter 55870 for future losses on investments, 50. Bad debts expense and charitable donations ... Include bad debts expense related to accounts receivable. 51. TOTAL EXPENSES..... Report values before income taxes. Also complete Section D 52. Other gains (losses) and revaluations ..... (lines 66 to 70). 56100 Report realized and unrealized values. Report amounts related to derivatives at line 37 or other comprehensive income at line 59. (a) Foreign currency gains (losses)..... 56200 (b) Revaluations, (write-downs) and (write-offs) . . . . Report amounts not reported at items 37 (b), 52 (a) or 59 (a). 53. INCOME (LOSS) BEFORE INCOME TAX ...... 54. Current income tax expense ...... Report Canadian income ox deb ts and (credits). 57200 55. Future income tax expense ..... Report Caradia. income tax debits and (credits). 58470 56. INCOME (LOSS) AFTER INCOME TAXES ...... r poit the equity share of affiliates' net income or (loss). Use only if invistments are carried by the equity method of accounting. 57. Equity in unconsolidated affiliates . . . . . . 58480 58. NET INCOME (LOSS)..... Sum of lines 56 and 57. Transfer value to item 30 (b). 59. Other comprehensive income . . . . . . Report as per CICA section 1530 Comprehensive Income. Include unrealized gains (losses) on derivatives designated as cash flow hedges, hedges of unrealized foreign currency gains (losses), and available-for-sale financial assets revalued to fair value. Report impairments to derivatives at line 37 and any other impairments at 56500 (a) unrealized gains (losses)... line 52 (b). Also complete Section D (lines 66 to 70). 56600 Report the realization of (gains) losses previously reported at item 59 (a). Also complete Section D (lines 66 to 70). (b) realized (gains) losses..... 57300 Report income tax debits and (credits) related to other comprehensive (c) income taxes . . . . . . . 58485 60. COMPREHENSIVE IN COME. Sum of lines 58 and items 59 (a) and 59 (b), less item 59 (c).

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SE	CTION D - DISCLOSURE OF SELECTED AC	COU	INTS	
	Account		Thousands of dollars	Instructions
BAL	ANCE SHEET DISCLOSURE			For the same date
61.	Financial assets at cost	61891		as in Section A
	(a) bonds and debentures			As reported at items 6 (c), 6 (d) and 6 (e).
	(b) corporate shares and income trust units	61892		As reported at item 6 (f).
		61894		As reported at line 8. Report at contract value
	(c) derivatives (1) derivative assets			rather than the fair value reported on the balance sheet.
	(2) derivative liabilities	61895		As reported at line 22. Report at contract value rather than the fair value reported on the balance sheet.
60	· '			
02.	Deposit liabilities			include tax sheltered deposits.
	(1) chequing	63110		
	, , ,	63120		
	(2) non-chequing	63200		
	(b) term deposits			.1
		63000		
63.	TOTAL DEPOSIT LIABILITIES	• • • •		ר. ז's should equal sum of sub-items in line 16.
			6	For the same date as in Section A
				Report the closing balance for pension plans
PEN	SION PLAN FUNDING			held through a trustee at the end of the quarter. Exclude other benefits plans.
64.	Funded status	66100		
	(a) plan assets			Assets held by the trustee at market (fair) value.
	(b) benefit obligation	66200		Actuarial obligation at the end of the quarter.
	(a) founded atotals	663/10		Report the (deficit) or surplus net position: 64
	(c) funded status	66500		(a) minus 64 (b). Funded status adjusted by the unamortized
	(d) accrued benefits (liability) or asset			amounts of transitional obligation, past service cost and net actuarial gain.
INC	OME STATEMENT DISCLOSURE			For the same time period
	SINE CIAIEMENT BIOGEOGRAFIE			as in Section C
65	Software costs expensed	55700		Report only the cost of own-use software whether purchased or licensed.
05.	Software costs expenses	••••		Exclude any amount deferred and amortized.
				For the same time period as in Section C
				Allocate the sum of the gains and (losses)
	CHING THE INCON'S STATEMENT GAINS AND (LOSS HITHE RELATED ASSETS AND LIABILITIES			reported at lines 37, 38, 52 and items 59 (a) and 59 (b) to the selected assets and liabilities listed below.
	Corresponding asset accounts from Section A			
66.	6. Canadian investments	81300		
		81400		
67.	7. Foreign investments – non-affiliates	81500		
68.	10. Mortgage loans – non-affiliates	0.000		
69	Other assets and liabilities	81800		Please specify major items and their values:
55.	C			
		81000		Sum of the lines 66 to 69. This should equal the
70.	TOTAL			sum of lines 37, 38, 52 and items 59 (a) and 59 (b).
OTH	ER DISCLOSURE			
	Hours spent completing questionnaire	80005		Report the approximate number of hours required to collect data and complete the
				questionnaire this quarter.

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Additional Comments  Please use this section to report any comments you may have.

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### Instructions

#### Report only Canadian operations - please exclude foreign affiliates.

- ◆ Report all amounts in thousands of Canadian dollars "\$ 000s"
- Use parentheses to report negative values.
- If actual data are not available, estimates may be used.
- The term "affiliate" used in this questionnaire covers unconsolidated:
  - parent, subsidiary and related corporations
  - related joint ventures and partnerships
  - head offices, branches and divisions
  - directors, officers and individual shareholders

Affiliates are entities within a common family of corporations controlled or significantly influenced by the reporting company or another company within the corporate family.

#### **Returning your questionnaire and Corporate Structure:**

Return the completed questionnaire and Corporate Structure in the enclosed envelope or fax it to Statistics Canada at (800) 552-4428 within 30 days of guarter end.

Fax or other electronic transmission disclosure:

Statistics Canada advises you there could be risk of disclosure during assimile or other electronic transmission. However, upon receipt of your information, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

For further information, definitions of terms used, or questions concerning this survey, please consult the "Quarterly Survey of Financial Statements Reporting Guide" (available at <a href="www.statcan.gc.ca/imdb-bmdi/2501-e.g.htm">www.statcan.gc.ca/imdb-bmdi/2501-e.g.htm</a>), and/or contact Statistics Canada at:

**Tel**: (877) 898-6686 **Fax**: (800) 552-4428

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THANK YOU FOR YOUR CO-OPERATION

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