

Section B: Advanced Technologies

B1. Please indicate (✓) whether you are currently using, plan to use (within two years), or have no plans to use the following advanced technologies in your **plant**.

	In use	Plan to use within 2 years	No plans to use/ Not applicable
Design and Engineering			
a) Computer Aided Design/Engineering (CAD/CAE)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Computer Aided Design/Manufacturing (CAD/CAM)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Modelling or simulation technologies	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Electronic exchange of CAD files	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Processing, Fabrication and Assembly			
a) Flexible Manufacturing Cells or Systems (FMC/FMS)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Programmable Logic Control (PLC) machine(s) or process(es)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Lasers used in materials processing (including surface modification)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Robot(s) with sensing capabilities	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Robot(s) without sensing capabilities	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Rapid Prototyping Systems (RPS)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
g) High speed machining	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
h) Near net shape technologies	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Automated Material Handling			
a) Part identification for manufacturing automation (e.g. bar coding)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Automated Storage and Retrieval System (AS/RS)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Inspection			
a) Automated vision-based systems used for inspection/testing of inputs and/or final products	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Other automated sensor-based systems used for inspection/testing of inputs and/or final products	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Network Communications			
a) Local Area Network (LAN) for engineering and/or production	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Company-wide computer networks (including Intranet and WAN)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Inter-company computer networks (including Extranet and EDI)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Integration and Control			
a) Manufacturing Resource Planning (MRP II)/Enterprise Resource Planning (ERP)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Computer(s) used for control on the factory floor	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

Integration and Control

	In use	Plan to use within 2 years	No plans to use/ Not applicable
c) Computer Integrated Manufacturing (CIM)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Supervisory Control and Data Acquisition (SCADA)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Use of inspection data in manufacturing control	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Digital, remote controlled process plant control (e.g. Fieldbus)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
g) Knowledge-based software	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

B2. Over the last three years, what percentage of your **plant's** investment in machinery and equipment was spent on advanced equipment (as listed in question B1 above)?

zero percent	1 <input type="radio"/>	51% to 75%	4 <input type="radio"/>
1% to 25%	2 <input type="radio"/>	76% to 100%	5 <input type="radio"/>
26% to 50%	3 <input type="radio"/>		

B3. How would you compare your **plant's** production technology with that of your most **significant competitors**?

	less advanced		more advanced			N/A
	1	2	3	4	5	
COMPETITORS	←—————→					
a) Other producers in Canada	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
b) Producers in the U.S.	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>

B4. For what purposes does your **plant** use **communications networks** (Internet, Intranet, Extranet, VAN)? Check (✓) all that apply.

	Yes	No	N/A
a) Ordering products	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Tracking production flow	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) On-line maintenance	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Tracking sales and inventory	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Tracking distribution	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Sharing technology information	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
g) Accounting and financing	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
h) Human resources purposes	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
i) Management planning system	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
j) Marketing/customer information	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
k) Financial transactions (e.g., banking)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
l) Consumer information	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
m) Production status information	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
n) General reference (e.g., phone numbers)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
o) Other (please specify):	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

Section C: Business Practices

C1. Are the following **practices** or **techniques** regularly used in your **plant**?

	Yes	No	N/A
a) Cross-functional design teams	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Concurrent engineering	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Continuous improvement (including TQM)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Benchmarking	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Plant certification (e.g., ISO9000)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Certification of suppliers	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
g) Just-in-time inventory control	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
h) Statistical Process Control (SPC)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
i) Electronic work order management	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
j) Process simulation	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
k) Distribution Resource Planning (DRP)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
l) Quality Function Deployment (QFD)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

Section D: Development and Implementation of Advanced Technologies

D1. Have any advanced technologies (as listed in question B1) been introduced into your **plant**?

Yes 1 No 3

If **NO**, then please go to question G1.

D2. If **YES**, by which method does your **plant** introduce advanced technologies?

	Yes	No
a) By purchasing off-the-shelf equipment	1 <input type="radio"/>	3 <input type="radio"/>
b) By licensing new technology	1 <input type="radio"/>	3 <input type="radio"/>
c) By customizing or significantly modifying existing technology	1 <input type="radio"/>	3 <input type="radio"/>
d) By developing brand new advanced technologies (either alone or in conjunction with others)	1 <input type="radio"/>	3 <input type="radio"/>

D3. Please indicate which of the following sources play an important role in providing **ideas** for the adoption of advanced technology in your **plant**. Please check () all that apply.

	Yes	No	N/A
INTERNAL to your firm			
a) Research	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Experimental development	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Production engineering	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Corporate head office	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Related plants	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Technology watch program	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
g) Production staff	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
h) Design staff	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
i) Sales and marketing	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
j) Other (please specify):	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

Yes No N/A

EXTERNAL to your firm

k) Trade fairs, conferences, publications	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
l) Patents	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
m) Consultants/service firms	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
n) Suppliers	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
o) Customers	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
p) Related firms	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
q) Universities	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
r) Governments/institutes/associations	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
s) Other producers in your industry	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
t) Other (please specify):	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

Section E: Skill Requirements

E1. Have your **plant** employees received any **training** pertaining to the adoption of advanced technology in the last three years?

Yes 1 No 3

If **NO**, then please go to question E3.

E2. If **YES**, please indicate in which of the following areas **training** was provided. Please include both on-site and off-site training. Check () all that apply.

	Yes	No	N/A
a) Basic literacy/numeracy	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Computer literacy	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Technical skills	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Quality control skills	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Safety skills	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Other (please specify):	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

E3. In the operation of advanced technology, for which types of skilled personnel have you experienced **shortages** at your **plant** during the past year? Please check () all that apply.

	Yes	No	N/A
Professionals with University Degree:			
a) Mechanical/aerospace	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Electronic/computer	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Chemical/chemical process	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Industrial/manufacturing process	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Science professionals	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
f) Computer scientists	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

E3. In the operation of advanced technology, for which types of skilled personnel have you experienced **shortages** at your **plant** during the past year? Please check (✓) all that apply. - (continued)

	Yes	No	N/A
Management:			
g) Production management	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
h) Design management	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
i) Human resources management	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Technicians/Technologists (Community College/CEGEP):			
j) Electronics/computer hardware	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
k) Science technicians	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
l) Engineering science technicians	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
m) Computer programmers	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
n) Communications network administration	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
o) Computer aided design	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
p) Instrumentation	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Skilled Trades:			
q) Machinist (including tool, die mould)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
r) Machine operator	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
s) Electrical equipment operator	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
t) Process plant operator	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
Other:			
u) Other (please specify):	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

If you are NOT experiencing any skill shortages at your plant, then please go to question F1.

E4. Have you taken any steps at your plant to deal with these shortages?

Yes 1 No 3

If NO, then please go to question F1.

E5. If YES, what steps have you taken? Check (✓) all that apply.

	Yes	No	N/A
a) Provided training	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
b) Improved wages and benefits	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
c) Established stronger links with educational institutions (e.g. research scholarships, hired summer students)	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
d) Searched for skilled personnel	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>
e) Other (please specify):	1 <input type="radio"/>	3 <input type="radio"/>	0 <input type="radio"/>

E6. In order to deal with these skill shortages, did you search for personnel

- a) Within your region Yes 1 No 3
- b) Outside your region (in Canada) Yes 1 No 3
- c) Outside Canada Yes 1 No 3

Section F: Results of Adoption

F1. Rate the importance of the following effects related to the adoption of advanced technology by your plant.

EFFECTS	Importance					don't know
	low 1	2	3	4	high 5	
	←—————→					
Improvement in Productivity Due to:						
a) Reduced labour requirements per unit of output	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
b) Reduced material consumption per unit of output	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
c) Reduced capital requirements per unit of output	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
d) Reduced set-up time	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
e) Reduced rejection rate	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
Product Improvement:						
f) New product features	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
g) Reduced time to market	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
h) Improvement in product quality	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
Plant Organization Changes:						
i) Increased production flexibility	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
j) Increased skill requirements	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
Plant Efficiencies:						
k) Increased equipment utilization rate	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
Market Performance:						
l) Increased market share	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
m) Increased profitability	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>
Other:						
n) Other (please specify):	1 <input type="radio"/>	2 <input type="radio"/>	3 <input type="radio"/>	4 <input type="radio"/>	5 <input type="radio"/>	0 <input type="radio"/>

Section G: Obstacles to Adoption

G1. Rate the importance of the following factors as **obstacles** to advanced technology adoption by your plant.

OBSTACLES	Importance				
	low				high
	1	2	3	4	5
	←—————→				

Lack of Financial Justification Due to:

- a) Small market size 1 2 3 4 5
- b) High cost of equipment 1 2 3 4 5
- c) Cost of capital 1 2 3 4 5
- d) Costs to develop software 1 2 3 4 5
- e) Cost of integration of new technology 1 2 3 4 5

Human Resources:

- f) Shortage of skills 1 2 3 4 5
- g) Worker resistance 1 2 3 4 5

Management:

- h) Resistance to introduction of new technology 1 2 3 4 5
- i) Inability to evaluate new technology 1 2 3 4 5

External Support Services:

- j) Lack of technical support or service (from consultants or vendors) 1 2 3 4 5

Other:

- k) Other (please specify): 1 2 3 4 5

Section H: Research and Development Activity

H1. Please indicate (√) whether or not your **firm** has been involved in any of the following R&D activities over the last three years. Please **exclude** quality control, routine testing, style changes, minor adaptations and market research.

- | | Yes | No |
|---|-------------------------|-------------------------|
| a) Does your firm do R&D in-house? | 1 <input type="radio"/> | 3 <input type="radio"/> |
| b) Does your firm do R&D jointly with another firm? | 1 <input type="radio"/> | 3 <input type="radio"/> |
| c) Does your firm contract out R&D? | 1 <input type="radio"/> | 3 <input type="radio"/> |

If you answered NO to all three parts of question H1, then please go to question I1.

H2. Please indicate (√) the frequency of R&D in your **firm**.

- | | Yes | No |
|--|-------------------------|-------------------------|
| a) R&D are performed on an ongoing basis. | 1 <input type="radio"/> | 3 <input type="radio"/> |
| b) R&D are performed on an occasional basis. | 1 <input type="radio"/> | 3 <input type="radio"/> |

H3. What is your **firm's** R&D program responsible for?

- | | Yes | No |
|---|-------------------------|-------------------------|
| a) Creating original products | 1 <input type="radio"/> | 3 <input type="radio"/> |
| b) Creating original production equipment or new process technology | 1 <input type="radio"/> | 3 <input type="radio"/> |
| c) Substantially adapting technology acquired from others | 1 <input type="radio"/> | 3 <input type="radio"/> |
| d) Introducing off-the-shelf equipment or process technology | 1 <input type="radio"/> | 3 <input type="radio"/> |

Section I: Electronic Communication

I1. Does your **firm** use e-mail?

Yes 1 No 3

I2. Does your **firm** use the Internet?

Yes 1 No 3

If NO, then please go to question I5.

I3. If YES, please indicate (√) for what purposes your **firm** uses the Internet.

- | | Yes | No |
|--|-------------------------|-------------------------|
| a) Searching on the World Wide Web | 1 <input type="radio"/> | 3 <input type="radio"/> |
| b) Selling your goods and services | 1 <input type="radio"/> | 3 <input type="radio"/> |
| c) Advertising/marketing your goods and services | 1 <input type="radio"/> | 3 <input type="radio"/> |
| d) Purchasing goods and services | 1 <input type="radio"/> | 3 <input type="radio"/> |
| e) Secure electronic transactions | 1 <input type="radio"/> | 3 <input type="radio"/> |
| f) Sharing research and development (R&D) | 1 <input type="radio"/> | 3 <input type="radio"/> |
| g) Other (please specify): | 1 <input type="radio"/> | 3 <input type="radio"/> |

I4. Does your **firm** have a home page on the World Wide Web?

Yes 1 No 3

I5. Does your **firm** use electronic data interchange (EDI)?

Yes 1 No 3

If NO, then please go to the end of the questionnaire.

I6. If YES, what type of communication network setup does your **firm** use for EDI? Check (√) all that apply.

- | | Yes | No |
|------------------------------|-------------------------|-------------------------|
| a) Value Added Network (VAN) | 1 <input type="radio"/> | 3 <input type="radio"/> |
| b) Internet | 1 <input type="radio"/> | 3 <input type="radio"/> |
| c) Extranet | 1 <input type="radio"/> | 3 <input type="radio"/> |

