Unified Enterprise Survey – Annual



2007 Survey of Service Industries: Repair and Maintenance Services This document is confidential when completed. Si vous préférez recevoir ce questionnaire en français, veuillez nous appeler au numéro sans frais suivant : 1-888-881-3666.

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If necessary, please make address label corrections in the boxes below.

0001	Legal name		0004	Address (number and street)			
0002	Business name		0005	City			
0021	Title of contact		0006	Province/ territory or state			
	First name of contact	F	0053	Country		0007	Postal code/ zip code
0028	Last name of contact	INFORI	0010	Language preference	<sup>1</sup> English		<sup>2</sup> French
	This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19.						
	COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.						

## **A** - Introduction

## Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.ca/english/survey/index.htm.

## **Data-sharing agreements**

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed reporting guide for details of these agreements.

## Confidentiality

The *Statistics Act* protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

## Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the *Statistics Act*.

#### Please return the questionnaire within 30 days. Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at **1-888-881-3666** or mail to: Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6

#### Visit our website at www.statcan.ca

5-3600-209.1

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Statistics Statistique Canada Canada 2007 Survey of Service Industries: Repair and Maintenance Services



В	- Main business activity
1.	Please describe the nature of your business.
	0055
2.	Please check the one main activity which most accurately represents your main source of revenue.
	<sup>0800</sup> General automotive mechanical and electrical repair and maintenance
	<sup>0801</sup> Automotive exhaust systems repair
	<sup>0803</sup> Automotive body, paint and interior repair and maintenance
	<sup>0825</sup> Other specialized motor vehicle repair and maintenance services (e.g., brake, radiator, transmission repair shops)
	<sup>0804</sup> Automotive glass replacement shops FOR
	OBOS Car washes
	<sup>0937</sup> All other automotive repair and maintenance services (e.g., diagnostic centres, emissions testing, tire repair, oil and lube services)
	<sup>0807</sup> Electronic and precision equipment repair and maintenance
	<sup>0808</sup> Commercial and industrial machinery and equipment repair and maintenance
	None of the above — Please call <b>1-888-881-3666</b> for further instructions.
3.	Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?
	<sup>0029</sup> <sup>1</sup> ges, please provide the name of the company or professional practice
	0030
	<sup>3</sup> no

c.	C - Reporting period information								
1.	<ol> <li>Please report information for your <u>fiscal year</u> (normal business year) ending between April 1, 2007 and March 31, 2008. Please indicate below the period covered by this questionnaire.</li> </ol>								
	yyyy mm dd yyyy mm 0011 0012 10	dd							
	from to								
2.	If the reporting period does not cover a <b>full year</b> , please check the reason(s) below:								
	0031 1 seasonal       2 new       3 change of       4 change of       5 ceased         operations       business       fiscal year       ownership       operations	<sup>6</sup> temporarily inactive							
Re	porting instructions								
_	Report for business unit(s) specified on the label on the front page.								
_	Complete only the questions that apply to your business.								
_	When precise figures are not available, please provide your best estimate.								
_	Report in Canadian dollars. Dollar amounts and percentages should be rounded to whole numbers.								
_	Consult the enclosed reporting guide for further information.								
D٠	- Revenue								
	A detailed breakdown may be requested in other sections.	CAN\$							
1.									
2.	Grants, subsidies, donations and fundraising	2068							
3.	Royalties, rights, licensing and franchise fees	2022							
4.	Investment income (dividends and interest)	2097							
5.	Other revenue 2001	2077							
	(please specify):	2098							
6.	Total revenue (sum of questions 1 to 5)								

E -	Expenses						
			CAN\$				
1.	Salaries and wages of employees who have been issued a T4 statement	3010					
2.	Employer portion of employee benefits ( <b>include</b> employer contributions to pension, medical/life insurance plans, employment insurance, etc.)	3040					
3.	Commissions paid to non-employees	4466					
4.	Professional and business services fees (e.g., legal, accounting)	4315					
5.	Subcontract expenses (include contract labour, contract work and custom work)	3060					
6.	Charges for services provided by your head office	4555					
7.	Cost of goods sold, <b>if applicable</b> (purchases <b>plus</b> opening inventory <b>minus</b> closing inventory)	5721					
8.	Office supplies	3301					
9.	Rental and leasing (include rental of premises, equipment, motor vehicles, etc.)	4115					
10.	Repair and maintenance (e.g., property, equipment, vehicles)	4178					
11.	Insurance (include professional liability, motor vehicles, etc.)	4350					
12.	Advertising, marketing and promotions (report charitable donations at question 22)	4365					
13.	Travel, meals and entertainment <b>NFORMATION</b>	4370					
14.	Utilities and telecommunications expenses (include gas, heating, hydro, water, telephone and Internet expenses)						
15.	5. Property and business taxes, licences and permits						
16.	6. Royalties, rights, licensing and franchise fees						
17.	Delivery, warehousing, postage and courier	4179					
18.	Financial services fees	4325					
19.	Interest expenses	4630					
20.	Amortization and depreciation of tangible and intangible assets	4520					
21.	4542						
22.	All other expenses 4531 (please specify):	4569					
23.	Total expenses (sum of questions 1 to 22)	4699					
24.	Corporate taxes, if applicable	4600					
25.	Gains (losses) and other items (see reporting guide)	4601					
26.	Net profit/loss after tax and other items (see reporting guide)	2304					

# F - Industry characteristics

Please provide a breakdown of your sales from:

1. Automotive repair and maintenance services

	a) Automobiles and light trucks			Parts %	Labour %		CAN\$	
		<ul> <li>repair and maintenance services (exclude washing, and regulatory inspections)</li> </ul>	2911	2	2930	2949		
		ii. regulatory safety and emissions inspection services	2912	2	2931	2950		
		iii. washing and cleaning services	2913	2	2932	2951		
	b) Heavy trucks and buses							
		<ul> <li>repair and maintenance services (exclude washing, and regulatory inspections)</li> </ul>	2914	2	2933	2952		
		ii. regulatory safety and emissions inspection services	2915	2	2934	2953		
		iii. washing and cleaning services	2916	2	2935	2954		
	c)	Motor homes, travel trailers and campers		I				
		i. repair and maintenance services ( <b>include</b> cleaning and washing services, regulatory inspections)	2917	2	2936	2955		
2.	Electronic and precision equipment repair and maintenance services							
a) computer hardware and software								
b) communication and navigation equipment ONL <sup>2919</sup> Y						2956		
c) office equipment (exclude computer hardware and 2920 2939 2939 2939 2						2836		
d) consumer electronics (exclude computers) 2921 2940 2					2957			
e) electronic medical equipment 2922 2941 2839								
	f)	other electronic and precision equipment	2923	2	2942	2840		
3.	Con	nmercial and industrial machinery and equipment repair and n	naintena	ance services				
	a)	agricultural, construction, mining and forestry machinery and equipment ( <b>exclude</b> cleaning)	2924	2	2943	2958		
	b)	commercial and service industry machinery and equipment (exclude cleaning)	2925	2	2944	2959		
	c)	manufacturing and metalworking machinery and equipment (exclude cleaning)	2926	2	2945	2960		
	d)	commercial refrigeration equipment (exclude cleaning)	2927	2	2946	2961		
	e)	other machinery and equipment (exclude cleaning)	2928	2	2947	2962		
	f)	industrial and commercial machinery and equipment cleaning services (e.g., by high pressure water, chemicals, vacuuming)	2929	2	2948	2963		

F - Industry characteristics (continued)							
Sales not reported previously:							
4.	Sale of merchandise, parts and accessories (for re-sale in the same condit purchased — please refer to reporting guide)	2028		••			
5.	Other sales <sup>2559</sup> (please specify):		2558				
6.	Total sales (sum of questions 1 to 5)		2305				
Inve	entory						
	Г	CAN\$		CAN\$			
Par	ts and accessories	Value of <b>opening</b> inventory		Value of <b>closing</b> inventory			
7.	Parts used in repair work <b>only</b>		5582				
8.	Other over-the-counter merchandise		5565				
9.	Total inventory (sum of questions 7 and 8)		5555				
10.	Factors affecting your business growth (fiscal year 2007)						
	Please indicate how the following factors affect the growth of your busines	s unit.					
	INFORMA	TION	No effect	Moderate effect	High Impact		
9721	Shortage of skilled labour ONLY		1	3	5		
9765	Training		1	3	5		
9766	Rising labour costs		1	3	5		
9725	Environmental regulations		1	3	5		
9769	Access to original equipment manufacturers' (OEM) service and repair info	ormation	1	3	5		
9767	Insurance costs		1	3	5		
9770	Other factors <sup>9771</sup> (please specify):		1	3	5		

G	- Personnel		number
1.	Number of partners and proprietors, non-salaried (if salaried, report at question 2 below)	6321	
2.	Paid employees	I	
	a) average number of paid employees during the reporting period (see reporting guide)	6339	
		%	
	b) percentage of paid employees (from question 2a) who worked full time		
			number
3.	Number of contract workers for whom you did not issue a T4, such as freelancers and casual workers (estimates are acceptable)	6320	
4.	Number of volunteers during the reporting period (estimates are acceptable)	6014	
		<u>_</u>	number of hours
5.	Number of hours worked by all volunteers during the reporting period (estimates are acceptable)	6026	
н	- Sales by type of client	<u> </u>	
	ease provide a percentage breakdown of your sales by type of client.		
1.	Clients in Canada INFORMATION		
	a) businesses	8112	%
		8100	
	b) individuals and households	8233	
	c) governments, not-for-profit organizations and public institutions (e.g., hospitals, schools)	0200	
2.	Clients outside Canada	8140	
			100 %
۱-	- Not applicable	<b>L</b>	

.1 -	Int	ernational transactions							
□ <b>□ </b>	<ul><li>Exports</li><li>Did you receive revenue from clients outside Canada for the export of goods, services, royalties, rights, licensing or</li></ul>								
	franchise fees?								
	<sup>0531</sup> 1 <b>yes</b> , complete <b>questions 2, 3 and 4</b>								
	<sup>3</sup> no, go to question 5								
2.	Please report revenue received from <b>exports</b> .								
3.		ase provide a percentage breakdown of ex	ports by:		%				
	a)	goods		0667	70				
	b)	services		0668					
	c)	royalties, rights, licensing and franchise fe	es	0669					
					100%				
4.	Plea	ase provide a percentage breakdown of <b>ex</b>	ports by country.		%				
	a)	United States		0748					
	b)	Mexico		0749					
	c)	other countries (please specify):		0750					
		0676		0672					
		0677		0673					
		0678	FOR	0674					
		0079		0075					
lmı 5.		you make payments to suppliers outside Canchise fees?	anada for the <b>import</b> of goods, services, royalties, rights, lice	ensing or	100%				
	<sup>3</sup> $\square$ <b>no</b> , go to <b>next section</b>								
6.	Pla	ase report payments made for imports.	0717		CAN\$				
0. 7.		ase provide a percentage breakdown of im	ports by:		0/				
1.	a)	goods	bons by.	0736	%				
	b)	services		0737					
	c)	royalties, rights, licensing and franchise fe	es	0738					
	-,				100%				
8.	Plea	ase provide a percentage breakdown of im	ports by country.		%				
	a)	United States		0751	70				
	b)	Mexico		0752					
	c)	other countries (please specify):		0753					
		0744		0739					
		0745		0740					
		0746		0741					
		0747		0742					
			L		100%				

K - Not applicable									
L - Contact information									
Name of person to contact about this questionnaire:	Name of person to contact about this questionnaire:								
$^{0026}$ <sup>1</sup> $\square$ Mr. <sup>2</sup> $\square$ Mrs. <sup>3</sup> $\square$ Miss <sup>4</sup> $\square$ Ms									
0054 Last name	0017 Telephone number								
<sup>0013</sup> First name	0027 Extension number								
<sup>0014</sup> Title	0016 Fax number								
0018 E-mail address	0020 Website address								
yyyy mm dd									
Date completed:	hour(s)minutes								
How long did you spend collecting the data and completing the qu	estionnaire? 9910 9909								
M - Comments	DR								
We invite your comments below. Please be assured that we review	v all comments with the intent to improve the survey.								
9920 <b>INFURI</b>	VATION								
	ILY								
9913									
9914									
9915									
9916									
Thank you for completing this questions	aire. Please retain a copy for your records.								
	at www.statcan.ca								