If necessary, please make address label corrections in the boxes below.

| 0001 | Legal name |  | 0004 | Address (number and street) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0002 | Business name |  | 0005 | City |  |  |  |  |
| 0021 | Title of contact |  | 0006 | Province/ territory or state |  |  |  |  |
| 0008 | First name of contact |  | 0053 | Country |  | 0007 | Postal code/ zip code |  |
| 0028 | Last name of contact |  |  |  |  |  |  |  |

This information is collected under the authority of the Statistics Act, Revised Statutes of Canada, 1985, Chapter S-19. COMPLETION OF THIS QUESTIONNAIRE IS A LEGAL REQUIREMENT UNDER THIS ACT.

## A - Introduction

## Survey purpose

This survey collects the financial and operating data needed to develop national and regional economic policies and programs. For more information on this survey, please access www.statcan.ca/english/survey/index.htm.

## Data-sharing agreements

In an effort to reduce reporting burden, Statistics Canada has entered into agreements with provincial and territorial statistical agencies for the sharing of data. The data are kept confidential and used for statistical purposes only. Please see the enclosed reporting guide for details of these agreements.

## Confidentiality

The Statistics Act protects the confidentiality of information collected by Statistics Canada. Please see the enclosed reporting guide for more information.

## Fax or other electronic transmission disclosure

Statistics Canada advises you that there could be a risk of disclosure during facsimile or other electronic transmission. However, upon receipt, Statistics Canada will provide the guaranteed level of protection afforded all information collected under the authority of the Statistics Act.

Please return the questionnaire within 30 days.
Please mail the completed questionnaire in the enclosed envelope or fax it to Statistics Canada at 1-888-883-7999.

Lost the return envelope or need help? Call us at 1-888-881-3666 or mail to:
Statistics Canada, Operations and Integration Division, 150 Tunney's Pasture Driveway, Ottawa, Ontario K1A 0T6
Visit our website at www.statcan.ca

## B - Main business activity

1. Please describe the nature of your business.

0055
$\qquad$
$\qquad$
$\qquad$
2. Please check the one main activity which most accurately represents your main source of revenue.

| $0800 \square$ | General automotive mechanical and electrical repair and maintenance |
| :---: | :---: |
| $0801 \square$ | Automotive exhaust systems repair |
| ${ }^{0803} \square$ | Automotive body, paint and interior repair and maintenance |
| $0825 \square$ | Other specialized motor vehicle repair and maintenance services (e.g., brake, radiator, transmission repair shops) |
| ${ }^{0804} \square$ | Automotive glass replacement shops |
| ${ }^{0805} \square$ | Car washes |
| $0937 \square$ | All other automotive repair and maintenance services (e.g., diagnostic centres, emissions testing, tire repair, oil and lube services) |
| $0807 \square$ | Electronic and precision equipment repair and maintenance |
| $0808 \square$ | Commercial and industrial machinery and equipment repair and maintenance |
| $0040 \square$ | None of the above - Please call 1-888-881-3666 for further instructions. |

3. Is the sole purpose of this business unit to provide services to your parent company, an affiliated company or a professional practice?

00291yes, please provide the name of the company or professional practice

0030
${ }^{3}$no

## C - Reporting period information

1. Please report information for your fiscal year (normal business year) ending between April 1,2007 and March 31, 2008. Please indicate below the period covered by this questionnaire.
from

mm
$\square$
dd
mm
$\square$
dd
$\square$
2. If the reporting period does not cover a full year, please check the reason(s) below:
00311seasonal operations
${ }^{2} \square$ new business
${ }^{3}$
change of fiscal yearchange of ownershipceased operationstemporarily inactive

## Reporting instructions

- Report for business unit(s) specified on the label on the front page.
- Complete only the questions that apply to your business.
- When precise figures are not available, please provide your best estimate.
- Report in Canadian dollars. Dollar amounts and percentages should be rounded to whole numbers.
- Consult the enclosed reporting guide for further information.

D-Revenue INFORMATION

A detailed breakdown may be requested in other sections.

1. Sales of goods and services (e.g., rental and leasing income, commissions, fees, admissions, services revenue)
Report net of returns and allowances.
2. Grants, subsidies, donations and fundraising
3. Royalties, rights, licensing and franchise fees
4. Investment income (dividends and interest)
5. Other revenue (please specify):
6. Total revenue (sum of questions 1 to 5 )

## E-Expenses



## F - Industry characteristics

Please provide a breakdown of your sales from:

1. Automotive repair and maintenance services
a) Automobiles and light trucks
i. repair and maintenance services (exclude
washing, and regulatory inspections)
ii. regulatory safety and emissions inspection services
iii. washing and cleaning services

|  | Parts <br> \% |
| :---: | :---: |
| 2911 |  |
| 2912 |  |
| 2913 |  |
|  |  |

Labour
\%

CAN\$ | 2930 |  | 2949 |
| :--- | :--- | :--- |
| 2931 |  | 2950 |
| 2932 |  | 2951 |

b) Heavy trucks and buses
i. repair and maintenance services (exclude
washing, and regulatory inspections)
ii. regulatory safety and emissions inspection
services
iii. washing and cleaning services

|  |  | 2933 |  | 2952 |  |
| ---: | :--- | :--- | :--- | :--- | :--- |
| 2915 |  | 2934 |  | 2953 |  |
| 2916 |  | 2935 |  | 2954 |  |

c) Motor homes, travel trailers and campers
i. repair and maintenance services (include cleaning and washing services, regulatory inspections) $\qquad$
$)^{2936} \square{ }^{2955}$
2. Electronic and precision equipment repair and maintenance services
a) computer hardware and software
b) communication and navigation equipment
c) office equipment (exclude computer hardware and peripherals)
d) consumer electronics (exclude computers)
e) electronic medical equipment
f) other electronic and precision equipment

| 2937 |  | 2837 |  |
| :--- | :--- | :--- | :--- |
| 2938 |  | 2956 |  |
| 2939 |  | 2836 |  |
| 2940 |  | 2957 |  |
| 2941 |  | 2839 |  |
| 2942 |  | 2840 |  |

3. Commercial and industrial machinery and equipment repair and maintenance services
a) agricultural, construction, mining and forestry machinery and equipment (exclude cleaning)
b) commercial and service industry machinery and equipment (exclude cleaning)
c) manufacturing and metalworking machinery and equipment (exclude cleaning)
d) commercial refrigeration equipment (exclude cleaning)
e) other machinery and equipment (exclude cleaning)
f) industrial and commercial machinery and equipment cleaning services (e.g., by high pressure water, chemicals, vacuuming)

| 2924 | 2943 | 2958 |
| :---: | :---: | :---: |
| 2925 | 2944 | 2959 |
| 2926 | 2945 | 2960 |
| 2927 | 2946 | 2961 |
| 2928 | 2947 | 2962 |
| 2929 | 2948 | 2963 |

## F - Industry characteristics (continued)

Sales not reported previously:
4. Sale of merchandise, parts and accessories (for re-sale in the same condition as purchased - please refer to reporting guide)

5. | Other sales ${ }^{2559}$ | 2558 |
| :--- | :--- | :--- | (please specify):
6. Total sales (sum of questions 1 to 5 )

CAN\$

Inventory

|  | CAN\$ |  | CAN\$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Parts and accessories | 5581 | Value of opening inventory |  | Value of closing inventory |
| 7. Parts used in repair work only |  |  | 5582 |  |
| 8. Other over-the-counter merchandise | 5560 |  | 5565 |  |
| 9. Total inventory (sum of questions 7 and 8) | 5550 |  | 5555 |  |

10. Factors affecting your business growth (fiscal year 2007)

Please indicate how the following factors affect the growth of your business unit.

|  |  | No effect | Moderate effect | High Impact |
| :---: | :---: | :---: | :---: | :---: |
| 9721 | Shortage of skilled labour | ${ }^{1}$ | ${ }^{3}$ | ${ }^{5} \square$ |
| 9765 | Training | ${ }^{1}$ | ${ }^{3}$ | ${ }^{5} \square$ |
| 9766 | Rising labour costs | ${ }^{1}$ | ${ }^{3}$ | ${ }^{5}$ |
| 9725 | Environmental regulations | ${ }^{1}$ |  | 5 |
| 9769 | Access to original equipme | ${ }^{1}$ | ${ }^{3}$ | ${ }^{5}$ |
| 9767 | Insurance costs | ${ }^{1}$ |  | ${ }^{5}$ |
| 9770 | Other factors $\quad 9771$ (please specify): | ${ }^{1}$ | ${ }^{3}$ | ${ }^{5} \square$ |

## G - Personnel

1. Number of partners and proprietors, non-salaried (if salaried, report at question 2 below) $\square$
2. Paid employees
a) average number of paid employees during the reporting period (see reporting guide)
$\qquad$
$\square$
b) percentage of paid employees (from question 2a) who worked full time
\%

列 workers (estimates are acceptable)
4. Number of volunteers during the reporting period (estimates are acceptable)
$\longrightarrow-2$
number of hours
5. Number of hours worked by all volunteers during the reporting period (estimates are acceptable)

## H-Sales by type of client

Please provide a percentage breakdown of your sales by type of client.

1. Clients in Canada

a) businesses
b) individuals and households
c) governments, not-for-profit organizations and public institutions (e.g., hospitals, schools)

$$
\begin{aligned}
& 8140
\end{aligned}
$$

2. Clients outside Canada

## I- Not applicable

## J - International transactions

## Exports

1. Did you receive revenue from clients outside Canada for the export of goods, services, royalties, rights, licensing or franchise fees?

05311yes, complete questions 2, 3 and 4

3

no, go to question 5
CAN\$
2. Please report revenue received from exports.

0666 $\square$
3. Please provide a percentage breakdown of exports by:
a) goods
b) services
c) royalties, rights, licensing and franchise fees
4. Please provide a percentage breakdown of exports by country.
a) United States
b) Mexico
c) other countries (please specify):


## Imports

5. Did you make payments to suppliers outside Canada for the import of goods, services, royalties, rights, licensing or franchise fees?
$0715 \quad 1 \quad$ yes, complete questions 6,7 and 8
3 no, go to next section


## K - Not applicable

## L - Contact information

Name of person to contact about this questionnaire:


## M - Comments



We invite your comments below. Please be assured that we review all comments with the intent to improve the survey.
 ONLY

9913
$\qquad$
$\qquad$

9914
$\qquad$
$\qquad$

9915
$\qquad$
$\qquad$

9916

Thank you for completing this questionnaire. Please retain a copy for your records.

Visit our website at www.statcan.ca

